

# Return of Organization Exempt From Income Tax

# 2016

## Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Department of the Treasury  
Internal Revenue Service

**A** For the 2016 calendar year, or tax year beginning 07/01, 2016, and ending 06/30, 20 17

**B** Check if applicable:

Address change

Name change

Initial return

Final return/terminated

Amended return

Application pending

**C** Name of organization NATURE CONSERVANCY

Doing business as \_\_\_\_\_

Number and street (or P.O. box if mail is not delivered to street address) Room/suite

4245 Fairfax Drive

City or town, state or province, country, and ZIP or foreign postal code

Arlington, VA, 22203-1606

**D** Employer identification number 53-0242652

**E** Telephone number 703-841-5300

**F** Name and address of principal officer: Mark R Tercek

4245 Fairfax Drive, Arlington, VA 22203

**G** Gross receipts \$ 2,005,554,935

**H(a)** Is this a group return for subordinates?  Yes  No

**H(b)** Are all subordinates included?  Yes  No

If "No," attach a list. (see instructions)

**H(c)** Group exemption number ▶ \_\_\_\_\_

**I** Tax-exempt status:  501(c)(3)  501(c) ( ) ◀ (insert no.)  4947(a)(1) or  527

**J** Website: ▶ www.nature.org

**K** Form of organization:  Corporation  Trust  Association  Other ▶

**L** Year of formation: 1951 **M** State of legal domicile: DC

### Part I Summary

Activities & Governance	<b>1</b>	Briefly describe the organization's mission or most significant activities: <u>The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.</u>		
	<b>2</b>	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	<b>3</b>	Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	<u>27</u>
	<b>4</b>	Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	<u>26</u>
	<b>5</b>	Total number of individuals employed in calendar year 2016 (Part V, line 2a)	<b>5</b>	<u>4,037</u>
	<b>6</b>	Total number of volunteers (estimate if necessary)	<b>6</b>	<u>17,000</u>
	<b>7a</b>	Total unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	<u>954,226</u>
	<b>b</b>	Net unrelated business taxable income from Form 990-T, line 34	<b>7b</b>	<u>-18,181</u>
Revenue	<b>8</b>	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	<b>9</b>	Program service revenue (Part VIII, line 2g)	<u>729,132,653</u>	<u>773,861,379</u>
	<b>10</b>	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<u>129,551,983</u>	<u>116,334,566</u>
	<b>11</b>	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<u>49,256,671</u>	<u>107,183,926</u>
	<b>12</b>	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<u>914,539,673</u>	<u>1,006,241,963</u>
Expenses	<b>13</b>	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	<u>60,359,728</u>	<u>56,534,887</u>
	<b>14</b>	Benefits paid to or for members (Part IX, column (A), line 4)	<u>0</u>	<u>0</u>
	<b>15</b>	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	<u>350,864,501</u>	<u>378,660,948</u>
	<b>16a</b>	Professional fundraising fees (Part IX, column (A), line 11e)	<u>15,133,781</u>	<u>26,031,529</u>
	<b>b</b>	Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>120,944,681</u>		
	<b>17</b>	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	<u>383,925,610</u>	<u>368,260,967</u>
	<b>18</b>	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	<u>810,283,620</u>	<u>829,488,331</u>
<b>19</b>	Revenue less expenses. Subtract line 18 from line 12	<u>104,256,053</u>	<u>176,753,632</u>	
Net Assets or Fund Balances	<b>20</b>	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	<b>21</b>	Total liabilities (Part X, line 26)	<u>6,697,479,313</u>	<u>6,991,747,049</u>
	<b>22</b>	Net assets or fund balances. Subtract line 21 from line 20	<u>782,237,564</u>	<u>769,986,785</u>
		<u>5,915,241,749</u>	<u>6,221,760,264</u>	

### Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

Signature of officer \_\_\_\_\_ Date \_\_\_\_\_

Hank Hall, Director of Tax Services

Type or print name and title

**Paid Preparer Use Only**

Print/Type preparer's name \_\_\_\_\_ Preparer's signature \_\_\_\_\_ Date \_\_\_\_\_ Check  if self-employed PTIN \_\_\_\_\_

Firm's name ▶ \_\_\_\_\_ Firm's EIN ▶ \_\_\_\_\_

Firm's address ▶ \_\_\_\_\_ Phone no. \_\_\_\_\_

May the IRS discuss this return with the preparer shown above? (see instructions)  Yes  No

**Part III** Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

**1** Briefly describe the organization's mission:

The mission of The Nature Conservancy is to conserve the lands and waters on which all life depends.

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ 552,228,504 including grants of \$ 56,971,368 ) (Revenue \$ 894,786,800 )

General update on program accomplishments from Nature Conservancy President and CEO Mark Tercek: At the Nature Conservancy, our strength has always come from our ability to innovate and adapt. We got our start by protecting land threatened by development, and later moved into new areas including marine and freshwater protection. As threats to our mission have changed, we've changed, too. Climate change, rapid population growth and growing pressure on natural resources have all contributed to a time of rapid and necessary evolution at TNC. As we respond to a rapidly changing world, it's essential that our strategies remain grounded in solid science. So we recently asked our science team to step back and look at the big picture. We asked: Between now and 2050, can we really have it all-a future where people get the food, energy and economic growth they need without sacrificing nature? Good news: The answer is "yes." If-and it's a big "if"-we do things right. Two Paths To do things right, we need to know what we're up against. So we asked our senior scientists to establish a set of base assumptions-realistic projections for expected growth in global population, gross domestic product, and demand for food and energy between now and 2050. Then they looked at two likely outcomes for nature and people. We'll call these "business as usual" and the "conservation  
(Continued on Schedule O, Statement 1)

**4b** (Code: ) (Expenses \$ 0 including grants of \$ 0 ) (Revenue \$ 0 )

Protect Lands and Waters By partnering with indigenous people, local communities, governments and corporations and by employing innovative financial strategies and applying smart infrastructure siting principles, we focus on large-scale opportunities with the potential to protect more nature in the next five years than we have during our entire history. Caribbean: The dual-island nation of St Kitts and Nevis declared a new marine managed area that protects a two-mile radius around the entire island nation, protecting 60 percent of its near-shore marine shelf. The Conservancy has been involved for years in the community and stakeholder discussions, sharing knowledge and creating the first marine zoning map that informed the protected area boundaries. Texas: The Conservancy acquired 2,129 acres along the Bahia Grande coastal corridor, marking the first land protection deal in the state funded by the RESTORE Act, which was passed to help regional communities along the Gulf of Mexico recover from the 2010 Deepwater Horizon oil spill. These newly protected tracts are critical to restoring the Bahia Grande's extensive tidal bay system; they anchor a 7,000-acre wildlife corridor linking two large national wildlife refuges, the Lower Rio Grande Valley and the Laguna Atascosa, and enhance the protection of the Laguna Madre, the largest hypersaline lagoon system in North America.  
(Continued on Schedule O, Statement 2)

**4c** (Code: ) (Expenses \$ 0 including grants of \$ 0 ) (Revenue \$ 0 )

Build Healthy Cities We are demonstrating how green infrastructure, such as planting trees in cities, can address urban challenges, including stormwater run off, air pollution and heat islands, and also generate benefits for communities, for people's health and for the economy. Australia: Melbourne regularly ranks as one of the world's most livable cities, but industrial, commercial and residential development accompany such popularity. That's why retention and growth of bushland and other green areas in Melbourne are so important, along with trees' ability to provide cooling summer shade and healthy, breathable air. The Conservancy's partnership with Resilient Melbourne includes developing the Melbourne Metropolitan Urban Forest Strategy to help plan for a greener Melbourne. Alabama: The Nature Conservancy has teamed up with public school programs and other partners in Birmingham to provide urban youth with hands-on experience in environmental science careers that also benefit the environmental health of their cities. In Birmingham's blighted Woodlawn neighborhood, students are engaged in restoring vacant lots into green oases that inspire community pride while helping cool the city, clean its air and accommodate recreation. South  
(Continued on Schedule O, Statement 3)

**4d** Other program services (Describe in Schedule O.)  
(Expenses \$ 0 including grants of \$ 0 ) (Revenue \$ 0 )

**4e** Total program service expenses **▶** 552,228,504

**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>2</b> Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? . . . . .	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>4</b> <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>9</b> Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
<b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>b</b> Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>c</b> Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>12 a</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>14 a</b> Did the organization maintain an office, employees, or agents outside of the United States? . . . . .	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV. . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV. . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I (see instructions) . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II . . . . .</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III . . . . .</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

**Part IV Checklist of Required Schedules** *(continued)*

	Yes	No
<b>20 a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H . . . . .</i>		✓
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? . . . . .		
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II . . . . .</i>	✓	
<b>22</b> Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III . . . . .</i>		✓
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J . . . . .</i>	✓	
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a . . . . .</i>	✓	
<b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .		✓
<b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .		✓
<b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .		✓
<b>25a</b> <b>Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I . . . . .</i>		✓
<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I . . . . .</i>		✓
<b>26</b> Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II . . . . .</i>		✓
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III . . . . .</i>		✓
<b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
<b>a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		✓
<b>b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		✓
<b>c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV . . . . .</i>		✓
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M . . . . .</i>	✓	
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M . . . . .</i>	✓	
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I . . . . .</i>		✓
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II . . . . .</i>		✓
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I . . . . .</i>	✓	
<b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 . . . . .</i>	✓	
<b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)? . . . . .	✓	
<b>b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>		✓
<b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 . . . . .</i>		✓
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI . . . . .</i>		✓
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O.	✓	

**Part V** **Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No		
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable . . . . .	<b>1a</b>	1945		
<b>b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable . . . . .	<b>1b</b>	0		
<b>c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .	<b>1c</b>	✓		
<b>2a</b>	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	<b>2a</b>	4037		
<b>b</b>	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . . . . . <b>Note.</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) . . . . .	<b>2b</b>	✓		
<b>3a</b>	Did the organization have unrelated business gross income of \$1,000 or more during the year? . . . . .	<b>3a</b>	✓		
<b>b</b>	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O . . . . .	<b>3b</b>	✓		
<b>4a</b>	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .	<b>4a</b>	✓		
<b>b</b>	If "Yes," enter the name of the foreign country: ▶ <u>See Schedule O, Statement 4</u> See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				
<b>5a</b>	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . . .	<b>5a</b>		✓	
<b>b</b>	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? . . . . .	<b>5b</b>		✓	
<b>c</b>	If "Yes" to line 5a or 5b, did the organization file Form 8886-T? . . . . .	<b>5c</b>			
<b>6a</b>	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? . . . . .	<b>6a</b>	✓		
<b>b</b>	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .	<b>6b</b>	✓		
<b>7</b>	<b>Organizations that may receive deductible contributions under section 170(c).</b>				
<b>a</b>	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? . . . . .	<b>7a</b>	✓		
<b>b</b>	If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .	<b>7b</b>	✓		
<b>c</b>	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .	<b>7c</b>	✓		
<b>d</b>	If "Yes," indicate the number of Forms 8282 filed during the year . . . . .	<b>7d</b>	63		
<b>e</b>	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .	<b>7e</b>		✓	
<b>f</b>	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . .	<b>7f</b>		✓	
<b>g</b>	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? . . . . .	<b>7g</b>		✓	
<b>h</b>	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? . . . . .	<b>7h</b>	✓		
<b>8</b>	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? . . . . .	<b>8</b>		✓	
<b>9</b>	<b>Sponsoring organizations maintaining donor advised funds.</b>				
<b>a</b>	Did the sponsoring organization make any taxable distributions under section 4966? . . . . .	<b>9a</b>			
<b>b</b>	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? . . . . .	<b>9b</b>			
<b>10</b>	<b>Section 501(c)(7) organizations.</b> Enter:				
<b>a</b>	Initiation fees and capital contributions included on Part VIII, line 12 . . . . .	<b>10a</b>			
<b>b</b>	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . . . . .	<b>10b</b>			
<b>11</b>	<b>Section 501(c)(12) organizations.</b> Enter:				
<b>a</b>	Gross income from members or shareholders . . . . .	<b>11a</b>			
<b>b</b>	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) . . . . .	<b>11b</b>			
<b>12a</b>	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041? . . . . .	<b>12a</b>			
<b>b</b>	If "Yes," enter the amount of tax-exempt interest received or accrued during the year . . . . .	<b>12b</b>			
<b>13</b>	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>				
<b>a</b>	Is the organization licensed to issue qualified health plans in more than one state? . . . . . <b>Note.</b> See the instructions for additional information the organization must report on Schedule O.	<b>13a</b>			
<b>b</b>	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans . . . . .	<b>13b</b>			
<b>c</b>	Enter the amount of reserves on hand . . . . .	<b>13c</b>			
<b>14a</b>	Did the organization receive any payments for indoor tanning services during the tax year? . . . . .	<b>14a</b>		✓	
<b>b</b>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O . . . . .	<b>14b</b>			

**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

**Section A. Governing Body and Management**

		Yes	No
<b>1a</b>	Enter the number of voting members of the governing body at the end of the tax year . . . . .		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
<b>1b</b>	Enter the number of voting members included in line 1a, above, who are independent . . . . .		
<b>2</b>	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? . . . . .		<input checked="" type="checkbox"/>
<b>3</b>	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? . . . . .		<input checked="" type="checkbox"/>
<b>4</b>	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		<input checked="" type="checkbox"/>
<b>5</b>	Did the organization become aware during the year of a significant diversion of the organization's assets? . . . . .		<input checked="" type="checkbox"/>
<b>6</b>	Did the organization have members or stockholders? . . . . .		<input checked="" type="checkbox"/>
<b>7a</b>	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? . . . . .		<input checked="" type="checkbox"/>
<b>7b</b>	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? . . . . .		<input checked="" type="checkbox"/>
<b>8</b>	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
<b>8a</b>	The governing body? . . . . .	<input checked="" type="checkbox"/>	
<b>8b</b>	Each committee with authority to act on behalf of the governing body? . . . . .	<input checked="" type="checkbox"/>	
<b>9</b>	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . .		<input checked="" type="checkbox"/>

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
<b>10a</b>	Did the organization have local chapters, branches, or affiliates? . . . . .	<input checked="" type="checkbox"/>	
<b>10b</b>	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	<input checked="" type="checkbox"/>	
<b>11a</b>	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	<input checked="" type="checkbox"/>	
<b>11b</b>	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
<b>12a</b>	Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . .	<input checked="" type="checkbox"/>	
<b>12b</b>	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	<input checked="" type="checkbox"/>	
<b>12c</b>	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done . . . . .	<input checked="" type="checkbox"/>	
<b>13</b>	Did the organization have a written whistleblower policy? . . . . .	<input checked="" type="checkbox"/>	
<b>14</b>	Did the organization have a written document retention and destruction policy? . . . . .	<input checked="" type="checkbox"/>	
<b>15</b>	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
<b>15a</b>	The organization's CEO, Executive Director, or top management official . . . . .	<input checked="" type="checkbox"/>	
<b>15b</b>	Other officers or key employees of the organization . . . . .	<input checked="" type="checkbox"/>	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
<b>16a</b>	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? . . . . .		<input checked="" type="checkbox"/>
<b>16b</b>	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . .		

**Section C. Disclosure**

- 17** List the states with which a copy of this Form 990 is required to be filed ► [See Schedule O, Statement 5](#)
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
 Own website     Another's website     Upon request     Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: ►  
[The Nature Conservancy, \(703\)841-5300](#)

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Steven A Denning	1									
Director (Part Year)	0	✓					0	0	0	
Gretchen C Daily	1									
Director	0	✓					0	0	0	
Thomas S Middleton	1									
Director (Part Year)	0	✓					0	0	0	
Thomas J Tierney	1									
Chairman (Part Year)	0	✓		✓			0	0	0	
Stephen Polasky	1									
Director	0	✓					0	0	0	
Mark R Tercek	35									
Director, President & CEO	0	✓		✓			788,524	0	33,075	
Jack Ma	1									
Director	0	✓					0	0	0	
Thomas J Meredith	1									
Director	0	✓					0	0	0	
Moses Tsang	1									
Director	0	✓					0	0	0	
David Blood	1									
Director (Part Year)	0	✓					0	0	0	
Shona L Brown	1									
Secretary	0	✓		✓			0	0	0	
Craig O McCaw	1									
Chairman (Part Year)	0	✓		✓			0	0	0	
Margaret C Whitman	0									
Director (Leave of Absence)	0	✓					0	0	0	
James E Rogers	1									
Vice Chair	0	✓		✓			0	0	0	

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Frances A Ulmer	1									
Director	0	✓					0	0	0	
Joseph H Gleberman	1									
Treasurer	0	✓					0	0	0	
P Roy Vagelos	1									
Director	0	✓					0	0	0	
Ana M Parma	1									
Director	0	✓					0	0	0	
Claudia Madrazo	1									
Director	0	✓					0	0	0	
William Frist	1									
Director	0	✓					0	0	0	
Vincent Ryan	1									
Director	0	✓					0	0	0	
Brenda Shapiro	1									
Director	0	✓					0	0	0	
Jane Lubchenco	1									
Director (Leave of Absence)	0	✓					0	0	0	
Ying WU	1									
Director	0	✓					0	0	0	
Laurence D Fink	1									
Director (Part Year)	0	✓					0	0	0	
Calestous Juma	1									
Director (Part Year)	0	✓					0	0	0	
Rajiv Shah	1									
Director (Part Year)	0	✓					0	0	0	
Stephen C Howell	35									
Chief Financial and Administrative Officer	0			✓			388,597	0	36,592	



**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
<u>William Ginn</u>	35									
<u>EVP, Global Conservation Initiatives</u>	0				✓		385,616	0	30,190	
<u>Michael Sweeney</u>	35									
<u>State Director</u>	0				✓		330,034	0	31,844	
<u>Brian McPeck</u>	35									
<u>Chief Conservation Officer</u>	0				✓		612,780	0	33,392	
<u>Glenn Prickett</u>	35									
<u>Chief External Affairs Officer</u>	0				✓		357,243	0	35,044	
<u>Mark Burget</u>	35									
<u>Executive VP and Regional Director</u>	0				✓		459,381	0	35,437	
<u>Janine Wilkin</u>	35									
<u>Chief of Staff and Acting Chief Marketing Officer</u>	0				✓		306,193	0	31,833	
<u>Wisla Heneghan</u>	35									
<u>Chief Operating Officer and General Counsel</u>	0				✓		357,243	0	31,452	
<u>Joseph J Keenan</u>	35									
<u>Managing Director</u>	0				✓		409,342	0	44,581	
<u>Charles Bedford</u>	35									
<u>Regional Director</u>	0				✓		527,265	0	44,581	
<u>Peter Wheeler</u>	35									
<u>Vice President</u>	0				✓		303,433	0	0	
<u>Justin Adams</u>	35									
<u>Global Managing Director, Lands</u>	0				✓		342,392	0	0	
<u>Jim Asp</u>	35									
<u>Chief Development Officer</u>	0				✓		696,654	0	8,990	
<u>Guilio Boccaletti</u>	35									
<u>Chief Strategy Officer &amp; Global Managing Director,</u>	0				✓		366,544	0	0	
<u>Maria Damanaki</u>	35									
<u>Global Managing Director, Oceans</u>	0				✓		340,574	0	0	

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Aurelio Ramos	35									
Regional Managing Director	0				✓		296,359	0	31,161	
Heather Tallis	35									
Chief Scientist/Strategy Innovation	0				✓		279,466	0	16,162	
David Banks	35									
Regional Managing Director	0				✓		292,434	0	33,392	
Pascal Mittermaier	35									
Managing Director	0				✓		296,484	0	31,844	
Michael Tetreault	35									
Chief People Officer	0				✓		301,870	0	31,382	
Addison Dana	35									
VP and Chief Investment Officer	0				✓	✓	251,283	0	33,377	
Lynne Scarlett	35									
Co-Chief External Affairs Officer	0				✓	✓	273,864	0	26,645	
William Ulfelder	35									
New York Executive Director	0					✓	353,984	0	33,392	
Thomas Neises	35									
VP & Associate Chief Development Officer	0					✓	384,525	0	24,041	
Dietmar Grimm	35									
Managing Director	0					✓	336,030	0	33,761	
Jan R Mittan	35									
Chief Philanthropy Officer, New York	0					✓	333,877	0	10,867	
Seema Paul	35									
Managing Director	0					✓	383,926	0	25,335	
Karen Berky	1									
Division Director	0					✓	250,976	0	18,346	
Lois Quam	35									
Chief Operating Officer (Former)	0					✓	661,640	0	47,674	

**Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Mario D'Amico Chief Marketing Officer (Former)	35 0						✓	181,156	0	11,076
Angela Sosdian Director Development & Gift Planning (Former)	35 0						✓	288,427	0	30,185
R Geoffrey Rochester Director Marketing	35 0						✓	291,086	0	23,218
Philip Tabas Special Counsel - North American Region	35 0						✓	165,505	0	22,078
Lynn Hale Global Managing Director, Oceans (Former)	35 0						✓	178,774	0	13,996
Michelle Lakly Managing Director	35 0						✓	228,095	0	33,367
Robert McKim Division Director	35 0						✓	251,006	0	35,890
<b>1b Sub-total</b>								<b>13,252,582</b>	<b>0</b>	<b>964,200</b>
<b>c Total from continuation sheets to Part VII, Section A</b>										
<b>d Total (add lines 1b and 1c)</b>								<b>13,252,582</b>	<b>0</b>	<b>964,200</b>

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **▶** 692

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	✓	
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	✓	
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		✓

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
See Schedule O, Statement 6		

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **▶** 561

**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
<b>Contributions, Gifts, Grants and Other Similar Amounts</b>	<b>1a</b> Federated campaigns . . . . .	<b>1a</b> 2,031,633					
	<b>b</b> Membership dues . . . . .	<b>1b</b> 0					
	<b>c</b> Fundraising events . . . . .	<b>1c</b> 259,641					
	<b>d</b> Related organizations . . . . .	<b>1d</b> 0					
	<b>e</b> Government grants (contributions)	<b>1e</b> 108,446,526					
	<b>f</b> All other contributions, gifts, grants, and similar amounts not included above	<b>1f</b> 663,123,579					
	<b>g</b> Noncash contributions included in lines 1a-1f: \$	110,153,954					
	<b>h Total.</b> Add lines 1a-1f . . . . .	▶	773,861,379				
<b>Program Service Revenue</b>	<b>Business Code</b>						
	<b>2a</b> <u>Activity Fees</u>	900099	43,806,600	43,806,600	0	0	
	<b>b</b> <u>Contract Fees</u>	541990	15,563,443	15,563,443	0	0	
	<b>c</b> <u>Land Sales to Government and Others</u>	531390	48,192,836	48,192,836	0	0	
	<b>d</b> <u>Fees &amp; Contracts from Government Ag</u>	541700	8,771,687	8,771,687	0	0	
	<b>e</b>						
	<b>f</b> All other program service revenue . . . . .		0	0	0	0	
<b>g Total.</b> Add lines 2a-2f . . . . .	▶	116,334,566					
<b>Other Revenue</b>	<b>3</b> Investment income (including dividends, interest, and other similar amounts) . . . . .	▶	21,003,417	0	0	21,003,417	
	<b>4</b> Income from investment of tax-exempt bond proceeds ▶		0	0	0	0	
	<b>5</b> Royalties . . . . .	▶	4,642	0	0	4,642	
	<b>6a</b> Gross rents . . . . .	(i) Real	945,771	0			
		(ii) Personal		0			
		<b>b</b> Less: rental expenses	588,165	0			
		<b>c</b> Rental income or (loss)	357,606	0			
	<b>d</b> Net rental income or (loss) . . . . .	▶	357,606	0	349,139	8,467	
	<b>7a</b> Gross amount from sales of assets other than inventory	(i) Securities	1,053,882,612				
		(ii) Other	29,633,857				
		<b>b</b> Less: cost or other basis and sales expenses . . . . .	984,789,548	12,546,412			
		<b>c</b> Gain or (loss) . . . . .	69,093,064	17,087,445			
	<b>d</b> Net gain or (loss) . . . . .	▶	86,180,509	0	32,945	86,147,564	
	<b>8a</b> Gross income from fundraising events (not including \$ 259,641 of contributions reported on line 1c). See Part IV, line 18 . . . . .	<b>a</b>	223,938				
		<b>b</b> Less: direct expenses . . . . .	1,185,190				
		<b>c</b> Net income or (loss) from fundraising events . . ▶		-961,252		0	-961,252
	<b>9a</b> Gross income from gaming activities. See Part IV, line 19 . . . . .	<b>a</b>					
<b>b</b> Less: direct expenses . . . . .		<b>b</b>					
<b>c</b> Net income or (loss) from gaming activities . . ▶							
<b>10a</b> Gross sales of inventory, less returns and allowances . . . . .	<b>a</b>	4,794,512					
	<b>b</b> Less: cost of goods sold . . . . .	<b>b</b>	203,657				
	<b>c</b> Net income or (loss) from sales of inventory . . ▶		4,590,855	4,590,855	0	0	
<b>Miscellaneous Revenue</b>		<b>Business Code</b>					
<b>11a</b> <u>Membership List Rental</u>	511140	257,584	0	0	257,584		
<b>b</b> <u>Cause Related Marketing Revenue</u>	900099	1,994,506	0	-472	1,994,978		
<b>c</b> <u>Magazine Advertising</u>	541800	572,614	0	572,614	0		
<b>d</b> All other revenue . . . . .		2,045,537	0	0	2,045,537		
<b>e Total.</b> Add lines 11a-11d . . . . .	▶	4,870,241					
<b>12 Total revenue.</b> See instructions. . . . .	▶	1,006,241,963	120,925,421	954,226	110,500,937		

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

**Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.**

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b> Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 . . . . .	35,563,519	35,563,519		
<b>2</b> Grants and other assistance to domestic individuals. See Part IV, line 22 . . . . .	0	0		
<b>3</b> Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 . . . . .	20,971,368	20,971,368		
<b>4</b> Benefits paid to or for members . . . . .	0	0		
<b>5</b> Compensation of current officers, directors, trustees, and key employees . . . . .	14,216,782	9,500,527	2,935,421	1,780,834
<b>6</b> Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .	0	0	0	0
<b>7</b> Other salaries and wages . . . . .	290,928,546	172,521,629	67,396,368	51,010,549
<b>8</b> Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) . . . . .	21,221,692	12,736,509	4,944,212	3,540,971
<b>9</b> Other employee benefits . . . . .	31,334,488	18,184,463	7,501,168	5,648,857
<b>10</b> Payroll taxes . . . . .	20,959,440	12,461,932	4,890,378	3,607,130
<b>11</b> Fees for services (non-employees):				
<b>a</b> Management . . . . .	0	0	0	0
<b>b</b> Legal . . . . .	2,041,592	1,343,057	698,011	524
<b>c</b> Accounting . . . . .	1,557,008	217,175	1,330,105	9,728
<b>d</b> Lobbying . . . . .	4,546,192	4,546,192	0	0
<b>e</b> Professional fundraising services. See Part IV, line 17 . . . . .	26,031,529			26,031,529
<b>f</b> Investment management fees . . . . .	11,684,015	0	11,684,015	0
<b>g</b> Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.) . . . . .	87,327,561	79,318,791	8,008,770	0
<b>12</b> Advertising and promotion . . . . .	0	0	0	0
<b>13</b> Office expenses . . . . .	38,105,795	15,429,836	2,786,092	19,889,867
<b>14</b> Information technology . . . . .	6,392,868	2,029,379	3,993,335	370,154
<b>15</b> Royalties . . . . .	0	0	0	0
<b>16</b> Occupancy . . . . .	12,561,866	1,610,253	10,826,633	124,980
<b>17</b> Travel . . . . .	23,493,104	17,052,885	3,331,067	3,109,152
<b>18</b> Payments of travel or entertainment expenses for any federal, state, or local public officials . . . . .	24,382	24,382	0	0
<b>19</b> Conferences, conventions, and meetings . . . . .	13,112,164	8,805,309	2,488,198	1,818,657
<b>20</b> Interest . . . . .	16,564,581	16,552,723	11,858	0
<b>21</b> Payments to affiliates . . . . .	0	0	0	0
<b>22</b> Depreciation, depletion, and amortization . . . . .	14,701,565	7,557,918	7,142,611	1,036
<b>23</b> Insurance . . . . .	5,784,342	2,947,356	2,795,033	41,953
<b>24</b> Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
<b>a</b> <u>Book Value of Conservation Land Sold</u> . . . . .	83,892,003	83,892,003	0	0
<b>b</b> <u>Repairs, Maintenance and Construction</u> . . . . .	17,019,315	12,766,929	3,945,208	307,178
<b>c</b> <u>Real Estate Taxes</u> . . . . .	5,260,928	4,192,220	1,057,227	11,481
<b>d</b> <u>Equipment</u> . . . . .	4,126,152	3,960,895	146,197	19,060
<b>e</b> All other expenses . . . . .	20,065,534	8,041,254	8,403,239	3,621,041
<b>25</b> <b>Total functional expenses.</b> Add lines 1 through 24e . . . . .	829,488,331	552,228,504	156,315,146	120,944,681
<b>26</b> <b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) . . . . .				

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)
		Beginning of year		End of year
<b>Assets</b>	<b>1</b> Cash—non-interest-bearing . . . . .	57,210,875	<b>1</b>	64,565,923
	<b>2</b> Savings and temporary cash investments . . . . .	49,388,127	<b>2</b>	35,166,312
	<b>3</b> Pledges and grants receivable, net . . . . .	265,131,893	<b>3</b>	337,929,356
	<b>4</b> Accounts receivable, net . . . . .	670,572	<b>4</b>	49,360
	<b>5</b> Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .	0	<b>5</b>	0
	<b>6</b> Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L . . . . .	0	<b>6</b>	0
	<b>7</b> Notes and loans receivable, net . . . . .	26,821,280	<b>7</b>	21,867,031
	<b>8</b> Inventories for sale or use . . . . .	0	<b>8</b>	0
	<b>9</b> Prepaid expenses and deferred charges . . . . .	7,957,586	<b>9</b>	7,501,835
	<b>10a</b> Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	4,238,078,377		
	<b>b</b> Less: accumulated depreciation . . . . .	108,251,746	<b>10c</b>	4,129,826,631
	<b>11</b> Investments—publicly traded securities . . . . .	1,452,366,926	<b>11</b>	1,512,981,849
	<b>12</b> Investments—other securities. See Part IV, line 11 . . . . .	715,275,932	<b>12</b>	781,471,799
	<b>13</b> Investments—program-related. See Part IV, line 11 . . . . .	27,037,642	<b>13</b>	27,878,255
	<b>14</b> Intangible assets . . . . .	1,040,572	<b>14</b>	901,052
	<b>15</b> Other assets. See Part IV, line 11 . . . . .	36,481,640	<b>15</b>	71,607,646
<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	6,697,479,313	<b>16</b>	6,991,747,049	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses . . . . .	4,392,330	<b>17</b>	17,182,088
	<b>18</b> Grants payable . . . . .	0	<b>18</b>	0
	<b>19</b> Deferred revenue . . . . .	40,390,270	<b>19</b>	42,602,378
	<b>20</b> Tax-exempt bond liabilities . . . . .	137,543,000	<b>20</b>	132,586,000
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .	0	<b>21</b>	0
	<b>22</b> Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .	0	<b>22</b>	0
	<b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .	0	<b>23</b>	0
	<b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .	223,676,003	<b>24</b>	170,726,307
	<b>25</b> Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D . . . . .	376,235,961	<b>25</b>	406,890,012
	<b>26 Total liabilities.</b> Add lines 17 through 25 . . . . .	782,237,564	<b>26</b>	769,986,785
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>			
	<b>27</b> Unrestricted net assets . . . . .	4,816,429,245	<b>27</b>	5,018,024,493
	<b>28</b> Temporarily restricted net assets . . . . .	736,343,732	<b>28</b>	831,917,991
	<b>29</b> Permanently restricted net assets . . . . .	362,468,772	<b>29</b>	371,817,780
	<b>Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.</b>			
	<b>30</b> Capital stock or trust principal, or current funds . . . . .		<b>30</b>	
	<b>31</b> Paid-in or capital surplus, or land, building, or equipment fund . . . . .		<b>31</b>	
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .		<b>32</b>	
	<b>33</b> Total net assets or fund balances . . . . .	5,915,241,749	<b>33</b>	6,221,760,264
<b>34</b> Total liabilities and net assets/fund balances . . . . .	6,697,479,313	<b>34</b>	6,991,747,049	

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI

<b>1</b>	Total revenue (must equal Part VIII, column (A), line 12)	<b>1</b>	1,006,241,963
<b>2</b>	Total expenses (must equal Part IX, column (A), line 25)	<b>2</b>	829,488,331
<b>3</b>	Revenue less expenses. Subtract line 2 from line 1	<b>3</b>	176,753,632
<b>4</b>	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	<b>4</b>	5,915,241,749
<b>5</b>	Net unrealized gains (losses) on investments	<b>5</b>	123,550,043
<b>6</b>	Donated services and use of facilities	<b>6</b>	17,524,135
<b>7</b>	Investment expenses	<b>7</b>	-11,742,203
<b>8</b>	Prior period adjustments	<b>8</b>	0
<b>9</b>	Other changes in net assets or fund balances (explain in Schedule O)	<b>9</b>	432,908
<b>10</b>	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	<b>10</b>	6,221,760,264

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
<b>1</b> Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
<b>2a</b> Were the organization's financial statements compiled or reviewed by an independent accountant? . . . If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		<input checked="" type="checkbox"/>
<b>b</b> Were the organization's financial statements audited by an independent accountant? . . . . . If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	<input checked="" type="checkbox"/>	
<b>c</b> If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	<input checked="" type="checkbox"/>	
<b>3a</b> As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .	<input checked="" type="checkbox"/>	
<b>b</b> If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	<input checked="" type="checkbox"/>	

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.  
▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

**Open to Public Inspection**

Name of the organization <b>NATURE CONSERVANCY</b>	Employer identification number <b>53-0242652</b>
---	---

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1  A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2  A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3  A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4  A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: \_\_\_\_\_
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6  A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8  A community trust described in **section 170(b)(1)(A)(vii)**. (Complete Part II.)
- 9  An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: \_\_\_\_\_
- 10  An organization that normally receives: (1) more than 33<sup>1</sup>/<sub>3</sub>% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33<sup>1</sup>/<sub>3</sub>% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11  An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
  - a  **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
  - b  **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
  - c  **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
  - d  **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
  - e  Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
<b>Total</b>						



**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") . . . . .	610,766,647	708,946,532	717,080,310	729,132,653	773,861,379	3,539,787,521
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . . .	0	0	0	0	0	0
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . . .	0	0	0	0	0	0
<b>4 Total.</b> Add lines 1 through 3 . . . . .	610,766,647	708,946,532	717,080,310	729,132,653	773,861,379	3,539,787,521
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) . . . . .						41,222,207
<b>6 Public support.</b> Subtract line 5 from line 4						3,498,565,314

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ▶	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
<b>7</b> Amounts from line 4 . . . . .	610,766,647	708,946,532	717,080,310	729,132,653	773,861,379	3,539,787,521
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . . .	29,519,201	27,205,181	23,883,856	22,758,895	21,365,665	124,732,798
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on . . . . .	632,312	1,532,508	1,359,849	1,626,546	954,226	6,105,441
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . . .	9,859,490	9,856,000	6,652,754	6,104,230	8,506,870	40,979,344
<b>11 Total support.</b> Add lines 7 through 10						3,711,605,104

**12** Gross receipts from related activities, etc. (see instructions) . . . . . **12**

**13 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** . . . . . ▶

**Section C. Computation of Public Support Percentage**

**14** Public support percentage for 2016 (line 6, column (f) divided by line 11, column (f)) . . . . . **14** 94.26 %

**15** Public support percentage from 2015 Schedule A, Part II, line 14 . . . . . **15** 94.02 %

**16a 33 1/3% support test—2016.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ▶

**b 33 1/3% support test—2015.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization . . . . . ▶

**17a 10%-facts-and-circumstances test—2016.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶

**b 10%-facts-and-circumstances test—2015.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization . . . . . ▶

**18 Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions . . . . . ▶

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose . . . .						
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf . . . .						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge . . . .						
<b>6 Total.</b> Add lines 1 through 5 . . . .						
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons . . . .						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year . . . .						
<b>c</b> Add lines 7a and 7b . . . .						
<b>8 Public support.</b> (Subtract line 7c from line 6.) . . . .						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
<b>9</b> Amounts from line 6 . . . .						
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources . . . .						
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 . . . .						
<b>c</b> Add lines 10a and 10b . . . .						
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on . . . .						
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) . . . .						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) . . . .						
<b>14 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> . . . . <input type="checkbox"/>						

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2016 (line 8, column (f) divided by line 13, column (f)) . . . .	<b>15</b>	%
<b>16</b> Public support percentage from 2015 Schedule A, Part III, line 15 . . . .	<b>16</b>	%

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2016</b> (line 10c, column (f) divided by line 13, column (f)) . . . .	<b>17</b>	%
<b>18</b> Investment income percentage from <b>2015</b> Schedule A, Part III, line 17 . . . .	<b>18</b>	%
<b>19a 33 1/3% support tests—2016.</b> If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization . . . . <input type="checkbox"/>		
<b>b 33 1/3% support tests—2015.</b> If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and <b>stop here</b> . The organization qualifies as a publicly supported organization . . . . <input type="checkbox"/>		
<b>20 Private foundation.</b> If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions . . . . <input type="checkbox"/>		

**Part IV Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

**Section A. All Supporting Organizations**

		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
3b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
3c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
4b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
4c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
5b	<b>Type I or Type II only.</b> Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
5c	<b>Substitutions only.</b> Was the substitution the result of an event beyond the organization's control?		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
9b	Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
9c	Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
10b	Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

**Part IV Supporting Organizations** *(continued)*

		Yes	No
<b>11</b>	Has the organization accepted a gift or contribution from any of the following persons?		
<b>a</b>	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?	<b>11a</b>	
<b>b</b>	A family member of a person described in (a) above?	<b>11b</b>	
<b>c</b>	A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>	<b>11c</b>	

**Section B. Type I Supporting Organizations**

		Yes	No
<b>1</b>	Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>	<b>1</b>	
<b>2</b>	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>	<b>2</b>	

**Section C. Type II Supporting Organizations**

		Yes	No
<b>1</b>	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>	<b>1</b>	

**Section D. All Type III Supporting Organizations**

		Yes	No
<b>1</b>	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?	<b>1</b>	
<b>2</b>	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>	<b>2</b>	
<b>3</b>	By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>	<b>3</b>	

**Section E. Type III Functionally Integrated Supporting Organizations**

<b>1</b>	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year ( <i>see instructions</i> ).		
<b>a</b>	<input type="checkbox"/> The organization satisfied the Activities Test. Complete <b>line 2</b> below.		
<b>b</b>	<input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete <b>line 3</b> below.		
<b>c</b>	<input type="checkbox"/> The organization supported a governmental entity. Describe in <b>Part VI</b> how you supported a government entity ( <i>see instructions</i> ).		
<b>2</b>	Activities Test. <b>Answer (a) and (b) below.</b>		
<b>a</b>	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	<b>2a</b>	
<b>b</b>	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>	<b>2b</b>	
<b>3</b>	Parent of Supported Organizations. <b>Answer (a) and (b) below.</b>		
<b>a</b>	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>	<b>3a</b>	
<b>b</b>	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>	<b>3b</b>	

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations**

- 1**  Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

<b>Section A - Adjusted Net Income</b>		(A) Prior Year	(B) Current Year (optional)
<b>1</b> Net short-term capital gain	<b>1</b>		
<b>2</b> Recoveries of prior-year distributions	<b>2</b>		
<b>3</b> Other gross income (see instructions)	<b>3</b>		
<b>4</b> Add lines 1 through 3.	<b>4</b>		
<b>5</b> Depreciation and depletion	<b>5</b>		
<b>6</b> Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	<b>6</b>		
<b>7</b> Other expenses (see instructions)	<b>7</b>		
<b>8 Adjusted Net Income</b> (subtract lines 5, 6, and 7 from line 4).	<b>8</b>		
<b>Section B - Minimum Asset Amount</b>		(A) Prior Year	(B) Current Year (optional)
<b>1</b> Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
<b>a</b> Average monthly value of securities	<b>1a</b>		
<b>b</b> Average monthly cash balances	<b>1b</b>		
<b>c</b> Fair market value of other non-exempt-use assets	<b>1c</b>		
<b>d Total</b> (add lines 1a, 1b, and 1c)	<b>1d</b>		
<b>e Discount</b> claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):			
<b>2</b> Acquisition indebtedness applicable to non-exempt-use assets	<b>2</b>		
<b>3</b> Subtract line 2 from line 1d.	<b>3</b>		
<b>4</b> Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	<b>4</b>		
<b>5</b> Net value of non-exempt-use assets (subtract line 4 from line 3)	<b>5</b>		
<b>6</b> Multiply line 5 by .035.	<b>6</b>		
<b>7</b> Recoveries of prior-year distributions	<b>7</b>		
<b>8 Minimum Asset Amount</b> (add line 7 to line 6)	<b>8</b>		
<b>Section C - Distributable Amount</b>			Current Year
<b>1</b> Adjusted net income for prior year (from Section A, line 8, Column A)	<b>1</b>		
<b>2</b> Enter 85% of line 1.	<b>2</b>		
<b>3</b> Minimum asset amount for prior year (from Section B, line 8, Column A)	<b>3</b>		
<b>4</b> Enter greater of line 2 or line 3.	<b>4</b>		
<b>5</b> Income tax imposed in prior year	<b>5</b>		
<b>6 Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	<b>6</b>		
<b>7</b> <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).			

**Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations** *(continued)*

<b>Section D - Distributions</b>	<b>Current Year</b>
<b>1</b> Amounts paid to supported organizations to accomplish exempt purposes	
<b>2</b> Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
<b>3</b> Administrative expenses paid to accomplish exempt purposes of supported organizations	
<b>4</b> Amounts paid to acquire exempt-use assets	
<b>5</b> Qualified set-aside amounts (prior IRS approval required)	
<b>6</b> Other distributions (describe in <b>Part VI</b> ). See instructions.	
<b>7 Total annual distributions.</b> Add lines 1 through 6.	
<b>8</b> Distributions to attentive supported organizations to which the organization is responsive (provide details in <b>Part VI</b> ). See instructions.	
<b>9</b> Distributable amount for 2016 from Section C, line 6	
<b>10</b> Line 8 amount divided by Line 9 amount	

<b>Section E - Distribution Allocations (see instructions)</b>	<b>(i) Excess Distributions</b>	<b>(ii) Underdistributions Pre-2016</b>	<b>(iii) Distributable Amount for 2016</b>
<b>1</b> Distributable amount for 2016 from Section C, line 6			
<b>2</b> Underdistributions, if any, for years prior to 2016 (reasonable cause required—explain in Part VI). See instructions.			
<b>3</b> Excess distributions carryover, if any, to 2016:			
<b>a</b>			
<b>b</b>			
<b>c</b> From 2013 . . . . .			
<b>d</b> From 2014 . . . . .			
<b>e</b> From 2015 . . . . .			
<b>f Total</b> of lines 3a through e			
<b>g</b> Applied to underdistributions of prior years			
<b>h</b> Applied to 2016 distributable amount			
<b>i</b> Carryover from 2011 not applied (see instructions)			
<b>j</b> Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
<b>4</b> Distributions for 2016 from Section D, line 7: \$			
<b>a</b> Applied to underdistributions of prior years			
<b>b</b> Applied to 2016 distributable amount			
<b>c</b> Remainder. Subtract lines 4a and 4b from 4.			
<b>5</b> Remaining underdistributions for years prior to 2016, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
<b>6</b> Remaining underdistributions for 2016. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
<b>7 Excess distributions carryover to 2017.</b> Add lines 3j and 4c.			
<b>8</b> Breakdown of line 7:			
<b>a</b>			
<b>b</b> Excess from 2013 . . . . .			
<b>c</b> Excess from 2014 . . . . .			
<b>d</b> Excess from 2015 . . . . .			
<b>e</b> Excess from 2016 . . . . .			



**SCHEDULE C**  
**(Form 990 or 990-EZ)**

**Political Campaign and Lobbying Activities**

OMB No. 1545-0047

**2016**

**Open to Public Inspection**

Department of the Treasury  
Internal Revenue Service

**For Organizations Exempt From Income Tax Under section 501(c) and section 527**

▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**  
▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

**If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

**If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

**If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then**

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization <b>NATURE CONSERVANCY</b>	Employer identification number <b>53-0242652</b>
---	---

**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV. (see instructions for definition of "political campaign activities")
- 2 Political campaign activity expenditures (see instructions) . . . . . ▶ \$
- 3 Volunteer hours for political campaign activities (see instructions) . . . . .

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 . . . . . ▶ \$
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 . . . . . ▶ \$
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? . . . . .  Yes  No
- 4a Was a correction made? . . . . .  Yes  No
- b If "Yes," describe in Part IV.

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities . . . . . ▶ \$
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities . . . . . ▶ \$
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b . . . . . ▶ \$
- 4 Did the filing organization file **Form 1120-POL** for this year? . . . . .  Yes  No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				



**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

- A** Check  if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).  
**B** Check  if the filing organization checked box A and "limited control" provisions apply.

<b>Limits on Lobbying Expenditures</b> (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
<b>1a</b>	Total lobbying expenditures to influence public opinion (grass roots lobbying) . . . . .														
<b>b</b>	Total lobbying expenditures to influence a legislative body (direct lobbying) . . . . .														
<b>c</b>	Total lobbying expenditures (add lines 1a and 1b) . . . . .														
<b>d</b>	Other exempt purpose expenditures . . . . .														
<b>e</b>	Total exempt purpose expenditures (add lines 1c and 1d) . . . . .														
<b>f</b>	Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1" style="width: 100%;"> <thead> <tr> <th style="width: 50%;">If the amount on line 1e, column (a) or (b) is:</th> <th style="width: 50%;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
<b>g</b>	Grassroots nontaxable amount (enter 25% of line 1f) . . . . .														
<b>h</b>	Subtract line 1g from line 1a. If zero or less, enter -0- . . . . .														
<b>i</b>	Subtract line 1f from line 1c. If zero or less, enter -0- . . . . .														
<b>j</b>	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? . . . . .		<input type="checkbox"/> Yes <input type="checkbox"/> No												

**4-Year Averaging Period Under section 501(h)**  
 (Some organizations that made a section 501(h) election do not have to complete all of the five columns below.  
 See the separate instructions for lines 2a through 2f.)

<b>Lobbying Expenditures During 4-Year Averaging Period</b>					
Calendar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) Total
<b>2a</b> Lobbying nontaxable amount					
<b>b</b> Lobbying ceiling amount (150% of line 2a, column (e))					
<b>c</b> Total lobbying expenditures					
<b>d</b> Grassroots nontaxable amount					
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					
<b>f</b> Grassroots lobbying expenditures					

**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

For each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
<b>a</b> Volunteers?	✓		
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?	✓		
<b>c</b> Media advertisements?	✓		71,443
<b>d</b> Mailings to members, legislators, or the public?	✓		2,953
<b>e</b> Publications, or published or broadcast statements?	✓		10,202
<b>f</b> Grants to other organizations for lobbying purposes?	✓		611,118
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?	✓		3,807,504
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?	✓		42,972
<b>i</b> Other activities?	✓		0
<b>j</b> Total. Add lines 1c through 1i			4,546,192
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?		✓	
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members?	1	
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
<b>3</b> Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3	

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."**

<b>1</b> Dues, assessments and similar amounts from members	<b>1</b>	
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
<b>a</b> Current year	<b>2a</b>	
<b>b</b> Carryover from last year	<b>2b</b>	
<b>c</b> Total	<b>2c</b>	
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	<b>3</b>	
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	<b>4</b>	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	<b>5</b>	

**Part IV Supplemental Information**

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (see instructions); and Part II-B, line 1. Also, complete this part for any additional information.

Schedule C, Part II-B, Line 1 - The lobbying work of The Nature Conservancy advances the tax-exempt purpose of the organization focusing on the conservation of land and water. The Nature Conservancy devoted .64% of its exempt purpose expenditures to attempt to influence legislation in Fiscal Year 2017 (Tax year 2016). The Conservancy continued to advocate for strong environmental policies and funding for critical natural habitat protection and restoration at the U.S. federal and state government levels, and internationally. Federal legislation that had significant conservation impacts and for which the Conservancy advocated included: Land and Water Conservation Fund, Farm Bill, Appropriations, Wildfire Disaster Funding Act, Water Resources Development Act, Energy Bill, Transportation Bill, Great Lakes Restoration Initiative, Great Lakes Fish and Wildlife Act, and other federal legislation that impacts public lands management, and habitat protection and restoration. In addition, the Conservancy advocated to protect and restore freshwater, coastal and marine resources. Targets included the Atchafalaya Basin in Louisiana, the Chesapeake Bay in Maryland, the Gila River in New Mexico, and the Gulf of Mexico. The Conservancy also advocated for the expansion of scenic rivers in Oklahoma, funding for salmon recovery in Washington, the creation of marine reserves in Oregon. Other priority places in which TNC advocated for water resource protection and restoration include Alabama, Connecticut, Ohio, Colorado, and Delaware. The Conservancy also advocated for land and habitat conservation efforts at the state level including the pursuit of numerous on-the-ground solutions, such as restoration of the Puget Sound in Washington, establishing Black River State Park in North

**Part IV - Supplemental Information (Continued)**

Carolina, sustainable forestry initiatives in Maine and Minnesota, the Ohio Aquatic Invasive Species bill, funding for state parks in Arizona, and funding for forests, sage grouse and marine reserves in Oregon. Stable programs with sufficient long-term funding mechanisms for conservation are proven tools to advance conservation. Advocacy for these types of programs continued including for Forever Wild in Alabama, the Natural Resources and Outdoor Recreation Trust Fund in Iowa, the Georgia Outdoor Stewardship Act, the Heritage Land Conservation Fund in Kentucky, the New York Environmental Protection Fund, the North Dakota Outdoor Heritage Fund, and the South Carolina Conservation Bank. The Conservancy also advocated for conservation funding in Indiana, New Jersey, Minnesota, Colorado, Hawaii, Washington, Oregon, and Massachusetts. Advocating for green infrastructure and smart energy development are other important tools to address conservation challenges. The Conservancy supported legislation to promote energy efficiency and renewable energy in states such as Connecticut, Louisiana, New Hampshire, Rhode Island, Massachusetts, Ohio, Indiana, Nebraska, New York, and the District of Columbia. The Conservancy also pursued placing questions on the ballots in various states to provide for long-term conservation protection in states like Pennsylvania, Rhode Island, Oregon, Missouri, Florida, Arizona, North Carolina, and New York. Internationally, the Conservancy influenced legislation with significant conservation impact in countries like Canada, Micronesia, Solomon Islands, Seychelles, Bahamas, and Mexico. Volunteers for the Conservancy spent a total of 2,631 hours to influence legislation as described above.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2016

Open to Public Inspection

Name of the organization: NATURE CONSERVANCY; Employer identification number: 53-0242652

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Line number, (a) Donor advised funds, (b) Funds and other accounts. Includes rows for total number, aggregate value, and compliance questions.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form for Part II with multiple questions and a table for 'Held at the End of the Tax Year' with rows 2a, 2b, 2c, 2d.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form for Part III with questions 1a, 1b, 2, and 2a, 2b regarding art and historical treasures.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

**3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a**  Public exhibition
- b**  Scholarly research
- c**  Preservation for future generations
- d**  Loan or exchange programs
- e**  Other .....

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

**5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  **Yes**  **No**

**Part IV Escrow and Custodial Arrangements.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  **Yes**  **No**

**b** If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
<b>1c</b> Beginning balance	
<b>1d</b> Additions during the year	
<b>1e</b> Distributions during the year	
<b>1f</b> Ending balance	

**2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability?  **Yes**  **No**

**b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

**Part V Endowment Funds.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
<b>1a</b> Beginning of year balance	1,114,692,167	1,158,152,353	1,124,946,528	993,182,534	950,970,554
<b>b</b> Contributions	8,390,434	12,192,638	12,390,364	10,724,501	9,587,337
<b>c</b> Net investment earnings, gains, and losses	122,916,842	-16,054,852	58,974,376	161,104,594	76,907,948
<b>d</b> Grants or scholarships	0	0	0	0	0
<b>e</b> Other expenditures for facilities and programs	44,218,158	39,597,972	38,158,915	40,065,101	44,283,305
<b>f</b> Administrative expenses	0	0	0	0	0
<b>g</b> End of year balance	1,201,781,285	1,114,692,167	1,158,152,353	1,124,946,528	993,182,534

**2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment ▶ 73.13 %
- b** Permanent endowment ▶ 16.92 %
- c** Temporarily restricted endowment ▶ 9.95 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
<b>(i)</b> unrelated organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>(ii)</b> related organizations	<input type="checkbox"/>	<input checked="" type="checkbox"/>
<b>b</b> If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?	<input type="checkbox"/>	<input type="checkbox"/>

**4** Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land	0	7,210,285	0	7,210,285
<b>b</b> Buildings	0	138,880,204	52,820,014	86,060,190
<b>c</b> Leasehold improvements	0	22,903,848	12,716,609	10,187,239
<b>d</b> Equipment	0	58,980,429	42,715,123	16,265,306
<b>e</b> Other	16,818,693	3,993,284,918	0	4,010,103,611
<b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				4,129,826,631

**Part VII Investments—Other Securities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives . . . . .	493,649,853	End-of-Year Market Value
(2) Closely-held equity interests . . . . .	189,350,314	End-of-Year Market Value
(3) Other <b>Real Estate Investment Trusts</b>	68,035,488	End-of-Year Market Value
(A) <b>Interfund and Trust Receivable</b>	30,436,144	End-of-Year Market Value
(B) . . . . .		
(C) . . . . .		
(D) . . . . .		
(E) . . . . .		
(F) . . . . .		
(G) . . . . .		
(H) . . . . .		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 12.) ►	<b>781,471,799</b>	

**Part VIII Investments—Program Related.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 13.) ►		

**Part IX Other Assets.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.) . . . . . ►	

**Part X Other Liabilities.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	225,894
(2) <b>Planned Giving Liability</b>	197,303,881
(3) <b>Accrued Salary and Vacation Liability</b>	19,168,228
(4) <b>Other Accrued Liabilities</b>	60,756,603
(5) <b>Other Liabilities</b>	19,781,764
(6) <b>Payable Under Securities Lending Agreement</b>	57,337,196
(7) <b>Refundable Advances</b>	52,316,446
(8)	
(9)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.) ►	<b>406,890,012</b>

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<b>1</b>	Total revenue, gains, and other support per audited financial statements . . . . .	<b>1</b>	1,143,765,792
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
<b>a</b>	Net unrealized gains (losses) on investments . . . . .	<b>2a</b>	123,550,043
<b>b</b>	Donated services and use of facilities . . . . .	<b>2b</b>	17,524,135
<b>c</b>	Recoveries of prior year grants . . . . .	<b>2c</b>	0
<b>d</b>	Other (Describe in Part XIII.) . . . . .	<b>2d</b>	9,988,866
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	151,063,044
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	992,702,748
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	11,742,203
<b>b</b>	Other (Describe in Part XIII.) . . . . .	<b>4b</b>	1,797,012
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	13,539,215
<b>5</b>	Total revenue. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12.) . . . . .	<b>5</b>	1,006,241,963

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

<b>1</b>	Total expenses and losses per audited financial statements . . . . .	<b>1</b>	837,247,275
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
<b>a</b>	Donated services and use of facilities . . . . .	<b>2a</b>	17,524,135
<b>b</b>	Prior year adjustments . . . . .	<b>2b</b>	0
<b>c</b>	Other losses . . . . .	<b>2c</b>	0
<b>d</b>	Other (Describe in Part XIII.) . . . . .	<b>2d</b>	1,977,012
<b>e</b>	Add lines <b>2a</b> through <b>2d</b> . . . . .	<b>2e</b>	19,501,147
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b> . . . . .	<b>3</b>	817,746,128
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b . . . . .	<b>4a</b>	11,742,203
<b>b</b>	Other (Describe in Part XIII.) . . . . .	<b>4b</b>	0
<b>c</b>	Add lines <b>4a</b> and <b>4b</b> . . . . .	<b>4c</b>	11,742,203
<b>5</b>	Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.) . . . . .	<b>5</b>	829,488,331

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Schedule D, Part II, Line 3 - During the tax year 9 easements were transferred or sold - all to qualified organizations as defined in IRC Sec. 170(h)(3) and the related regulations and all as required and consistent with the conservation action plan for the properties. Easements transferred or sold were: (1) Bristol Marsh (Borough of Bristol) Amendment 3/4/1997; (2) Bristol Marsh (Rohm and Haas) 12/9/1986; (3) Sandhills (Haskell 2) 12/30/2015; (4) Altamaha River (Sansavilla Stage 2); (5) Ordway/Glacial Lakes (Marcum2) CE 3/25/2016; (6) Upper MN River Valley (Bakeberg) CE 9/26/2016; (7) Rocky Mountain Front (Floweree Land & Cattle Company, LLC - Main Ranch and Goose Lake); (8) Tanner; and (9) Christiansen. During the tax year 2 easements were amended. The amended easements were: (1) Sandhills (Johnson) 2/2/2004 to add an additional 20.54 acres to the easement; and (2) Rivanna Watershed (Prana Land LLC et al) 12/28/2005 to allow modifications to the 122 acre portion owned by Albemarle County to permit low impact recreational use and river access to a public park.

Schedule D, Part II, Line 5 - The Nature Conservancy's written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds is governed by our Standard Operating Procedure, Conservation Easements and Deed Restrictions. Excerpts from the procedure follow. Each Business Unit will be responsible for monitoring compliance with the terms of all Conservation Interests for which it must prepare or obtain a Baseline. For purposes of this Standard Operating Procedure, "Business Unit" means the Conservancy business unit in which the Conservation Interest is located or, if different, the Conservancy Business Unit responsible for monitoring and enforcement of the Conservation Interest. A. Monitoring Team. Each Business Unit will establish a Monitoring Team which will consist of at least one staff member and may include third party volunteers or contractors. All members of the Monitoring Team must be trained on Conservancy procedures and practices for monitoring Conservation Interests. The Monitoring Team will be responsible for ensuring that monitoring is completed and documented in accordance with this SOP. B. Monitoring Frequency. Conservation Interests will be monitored at least once each calendar year beginning with the calendar year after the Conservation Interest was accepted or acquired. The first monitoring will occur no more than 15 months after the date the Conservation Interest was accepted or acquired. C. Time and Expense Reporting. To comply with Internal Revenue Service ("IRS") requirements use Activity Code 10000 (called "Easement Monitoring") to report all expenses incurred in inspecting, monitoring and enforcing Conservation Easements. Business Units must follow the Finance Department's guidance for reporting: 1. Staff hours (to be reported in bi-weekly time reports), 2. Volunteer hours (to the extent required by Finance Department guidance), 3. Contractor fees (including outside counsel fees), and 4. Travel and other related

Part XIII - Supplemental Information (Continued)

expenses. D. Monitoring Reports. Monitoring results must be documented contemporaneously (within two months after monitoring occurs) in a report that describes the condition of the property and the protected conservation values as defined in the Conservation Interest. The monitoring report must include the information described in Checklist of Required Fields for Compliance Monitoring Template. Business Units may modify the templates or create their own monitoring report form provided that it contains the required content. Business Units: 1. are encouraged to use the same form consistently for all Conservation Interests that the BU monitors and in all cases, all required fields must be completed; 2. are encouraged to provide the landowner with a copy of the monitoring report and request that it be signed and, if feasible, notarized to indicate landowner's agreement with its contents; and 3. must maintain monitoring reports in accordance with the Conservancy's Records Retention Schedule. 3 E. Compliance Status. The Monitoring Team, with approval of the Business Unit director or the director's designee, shall determine the compliance status of the Conservation Interest as one of the following: 1. In compliance 2. In review 3. In violation. If voluntary resolution of a violation is not possible (e.g., because the time period to bring a judicial action will end under applicable statutes of limitation), the Business Unit will proceed with formal enforcement. Formal enforcement action shall be taken in accordance with an enforcement plan to be developed by the Business Unit and assigned attorney and approved by the Regional Director or in the U.S., by the Division Director. If the enforcement plan includes litigation, approval of the responsible Associate General Counsel and General Counsel shall be obtained prior to initiation of litigation.

Schedule D, Part II, Line 9 - The Conservancy records land and land interests at cost if purchased or at fair value at the date of acquisition, if all or part of the land was received as a donation. Fair value is generally determined by appraisal at the time of acquisition and is not subsequently adjusted. Upon sale or gift, the book value of the land or land interest is reported as a program expense and the related proceeds, if any, are reported as revenue in the consolidated statement of activities. Conservation land is real property with significant ecological value. These properties are either managed in an effort to protect the natural biological diversity of the property, or transferred to other organizations who will manage the lands in a similar fashion. Conservation easements are comprised of listed rights and/or restrictions over the owned property that are conveyed by a property owner to the Conservancy, almost always in perpetuity, in order to protect the owned property as a significant natural area, as defined in federal tax regulations. These intangible assets may be sold or transferred to others so long as the assignee agrees to carry out, in perpetuity, the conservation purposes intended by the original grantor. Conservation easements, by their very nature, do not generate material amounts of cash inflow annually.

Schedule D, Part V, Line 4 - The Endowment includes approximately 770 individual endowment funds. The Endowment provides stable financial support to a wide variety of programs and activities in perpetuity, playing a critical role in enabling the Conservancy to achieve its mission. Programs supported by the Endowment include restoring, monitoring, and managing natural areas owned by the Conservancy and others, as well as, many other activities and actions vital to the preservation of natural diversity. The Endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors (Board) to function as endowments. Net assets associated with endowment funds, including Board-designated endowment funds, are classified and reported based on the existence or absence of donor-imposed restrictions.

Schedule D, Part X, Line 2 - The Conservancy has been granted an exemption from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Service has classified The Conservancy as other than a private foundation. The Conservancy pays a nominal amount of tax relating to several unrelated business income activities, primarily rental income from debt-financed property. The Conservancy takes no tax positions that it considers to be uncertain.

Schedule D, Part XI, Line 2d - Valuation Gain on Tradelands and Other Assets, Revenues of Consolidated Subsidiaries

Schedule D, Part XI, Line 4b - Cost of Goods Sold, Rental Related Expenses and Special Fundraising Expenses

Schedule D, Part XII, Line 2d - Cost of Goods Sold, Rental Related Expenses, Special Fundraising Expenses, Expenses of Consolidated Subsidiaries



**SCHEDULE F  
(Form 990)**

**Statement of Activities Outside the United States**

OMB No. 1545-0047

**2016**

**Open to Public Inspection**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.  
▶ Attach to Form 990.

▶ Information about Schedule F (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Department of the Treasury  
Internal Revenue Service

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53-0242652**

**Part I** **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

**1 For grantmakers.** Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  **Yes**  **No**

**2 For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

**3 Activities per Region.** (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in the region	(d) Activities conducted in the region (by type) (such as, fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in the region	(f) Total expenditures for and investments in the region
(1) Central America and the Caribbean	7	53	Program Services	Protection of Lands and Wa	13,430,264
(2) East Asia and the Pacific	12	279	Program Services	Protection of Lands and Wa	34,710,365
(3) South Asia	1	5	Program Services	Protection of Lands and Wa	752,559
(4) Europe (including Iceland and Greenland)	4	30	Program Services	Protection of Lands and Wa	1,884,749
(5) North America (including Canada and Mexico)	2	71	Program Services	Protection of Lands and Wa	15,035,412
(6) South America	7	228	Program Services	Protection of Lands and Wa	40,147,016
(7) Sub-Saharan Africa	5	54	Program Services	Protection of Lands and Wa	15,864,292
(8)					
(9)					
(10)					
(11)					
(12)					
(13)					
(14)					
(15)					
(16)					
(17)					
<b>3a</b> Sub-total . . . . .					
<b>b</b> Total from continuation sheets to Part I . . . . .					
<b>c Totals</b> (add lines 3a and 3b)	<b>38</b>	<b>720</b>			<b>121,824,657</b>

**Part II Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

<b>1</b>	<b>(a)</b> Name of organization	<b>(b)</b> IRS code section and EIN (if applicable)	<b>(c)</b> Region	<b>(d)</b> Purpose of grant	<b>(e)</b> Amount of cash grant	<b>(f)</b> Manner of cash disbursement	<b>(g)</b> Amount of noncash assistance	<b>(h)</b> Description of noncash assistance	<b>(i)</b> Method of valuation (book, FMV, appraisal, other)
(1)			Central America and	Protection of the lands	2,555,933	ETF, Wire Check	0		
(2)			East Asia and the Pa	Protection of the lands	2,241,973	ETF, Wire, Check	0		
(3)			Europe (including Ic	Protection of the lands	8,388	ETF, Wire, Check	0		
(4)			North America (incl	Protection of the lands	2,336,793	ETF, Wire, Check	0		
(5)			South America	Protection of the lands	5,988,428	ETF, Wire, Check	0		
(6)			Sub-Saharan Africa	Protection of the lands	79,417,254	ETF, Wire, Check	0		
(7)									
(8)									
(9)									
(10)									
(11)									
(12)									
(13)									
(14)									
(15)									
(16)									

**2** Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . **▶ 172**

**3** Enter total number of other organizations or entities . . . . . **▶ 10**

**Part III** **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 16.  
 Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) Amount of cash grant	(e) Manner of cash disbursement	(f) Amount of noncash assistance	(g) Description of noncash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							

**Part IV Foreign Forms**

- 1** Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* . . . . .  Yes  No
  
- 2** Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to separately file Form 3520, Annual Return To Report Transactions With Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A; do not file with Form 990)* . . . . .  Yes  No
  
- 3** Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations (see Instructions for Form 5471)* . . . . .  Yes  No
  
- 4** Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund (see Instructions for Form 8621)*. . . . .  Yes  No
  
- 5** Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect to Certain Foreign Partnerships (see Instructions for Form 8865)* . . . . .  Yes  No
  
- 6** Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to separately file Form 5713, International Boycott Report (see Instructions for Form 5713; do not file with Form 990)* . . . . .  Yes  No

**Part V** Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information. See instructions.

Schedule F, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants outside the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities. The SOP is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff.

**SCHEDULE G  
(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information Regarding Fundraising or Gaming Activities**

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

**Open to Public Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53-0242652**

**Part I Fundraising Activities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
- a**  Mail solicitations
  - b**  Internet and email solicitations
  - c**  Phone solicitations
  - d**  In-person solicitations
  - e**  Solicitation of non-government grants
  - f**  Solicitation of government grants
  - g**  Special fundraising events
- 2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services?  **Yes**  **No**
- b** If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
<b>1</b> See Schedule G, Part IV, Statement 1						
<b>2</b>						
<b>3</b>						
<b>4</b>						
<b>5</b>						
<b>6</b>						
<b>7</b>						
<b>8</b>						
<b>9</b>						
<b>10</b>						
<b>Total</b>				<b>14,055,461</b>	<b>17,835,041</b>	<b>-3,779,580</b>

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

**All States**

-----

-----

-----

-----

-----

-----

-----

-----

-----

-----

**Part II Fundraising Events.** Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		Green Tie Affair (event type)	Earth Day Event (event type)	41 (total number)	
Revenue	<b>1</b> Gross receipts . . . . .	290,451	120,264	318,071	728,786
	<b>2</b> Less: Contributions . . . . .	198,940	59,401	1,300	259,641
	<b>3</b> Gross income (line 1 minus line 2) . . . . .	91,511	60,863	316,771	469,145
Direct Expenses	<b>4</b> Cash prizes . . . . .	0	0	0	0
	<b>5</b> Noncash prizes . . . . .	0	0	0	0
	<b>6</b> Rent/facility costs . . . . .	0	0	0	0
	<b>7</b> Food and beverages . . . . .	0	0	0	0
	<b>8</b> Entertainment . . . . .	0	0	0	0
	<b>9</b> Other direct expenses . . . . .	198,201	78,608	908,381	1,185,190
	<b>10</b> Direct expense summary. Add lines 4 through 9 in column (d) . . . . . ▶				1,185,190
	<b>11</b> Net income summary. Subtract line 10 from line 3, column (d) . . . . . ▶				-716,045

**Part III Gaming.** Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		<b>1</b> Gross revenue . . . . .			
Direct Expenses	<b>2</b> Cash prizes . . . . .				
	<b>3</b> Noncash prizes . . . . .				
	<b>4</b> Rent/facility costs . . . . .				
	<b>5</b> Other direct expenses . . . . .				
	<b>6</b> Volunteer labor . . . . .	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
<b>7</b> Direct expense summary. Add lines 2 through 5 in column (d) . . . . . ▶					
<b>8</b> Net gaming income summary. Subtract line 7 from line 1, column (d) . . . . . ▶					

**9** Enter the state(s) in which the organization conducts gaming activities: \_\_\_\_\_

**a** Is the organization licensed to conduct gaming activities in each of these states? . . . . .  Yes  No

**b** If "No," explain: \_\_\_\_\_

\_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? . . . . .  Yes  No

**b** If "Yes," explain: \_\_\_\_\_

\_\_\_\_\_

- 11 Does the organization conduct gaming activities with nonmembers?  **Yes**  **No**
- 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?  **Yes**  **No**

13 Indicate the percentage of gaming activity conducted in:

a The organization's facility	<b>13a</b>	%
b An outside facility	<b>13b</b>	%

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ .....

Address ▶ .....

- 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue?  **Yes**  **No**
  - b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ ..... and the amount of gaming revenue retained by the third party ▶ \$ .....
  - c If "Yes," enter name and address of the third party:
- Name ▶ .....
- Address ▶ .....

16 Gaming manager information:

Name ▶ .....

Gaming manager compensation ▶ \$ .....

Description of services provided ▶ .....

Director/officer       Employee       Independent contractor

- 17 Mandatory distributions:
- a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license?  **Yes**  **No**
- b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ .....

**Part IV Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---

---



## Fundraiser Activity Information

Name and Address	Activity	C1	Gross Receipts	C2	C3
Dialogue Direct Inc 3 East 28th Street 4th Floor New York, NY 10016	Professional Fundraiser: Canvassing and citizen outreach.	Yes	6,105,570	5,668,269	437,301
Givebridge Inc 489 Queen Street East Suite 301 Toronto, Ontario M5A1v1 Canada	Professional Fundraiser: Provide solicitation campaign services and face to face acquisition.	Yes	5,729,166	5,287,199	441,967
True North 630 Third Avenue New York, NY 10017	Professional Fundraising Counsel: Assist in the Conservancy in accomplishing its objectives for digital acquisition and developing a diversification strategy.	No	0	3,082,947	-3,082,947
Compass Group Inc 2251 Eisenhower Avenue Suite 1916 Alexandria, VA 22314	Professional Fundraising Counsel: Conduct feasibility studies and provide campaign management services.	No	0	1,278,261	-1,278,261
Donor Services Group 6715 Sunset Boulevard Los Angeles, CA 90028	Professional Fundraiser: Design and implement an ongoing program of cultivation, stewardship and solicitations to current, former and new Conservancy supporters to renew or continue support.	Yes	1,365,539	987,252	378,287
Donald Campbell & Co One Ease Wacker Drive Suite 3350 Chicago, IL 60601	Professional Fundraising Counsel: Strategic campaign development.	No	0	464,907	-464,907
FineLine Communications Ltd 290 Garry Street Winnipeg, MB R3C 1H3 Canada	Professional Fundraiser: Telemarketing services.	Yes	590,819	318,942	271,877
M&R Strategic Services 1901 L Street NW Suite 800 Washington, DC 20036	Professional Fundraising Counsel: Strategy and program management for fundraising campaigns.	No	0	283,976	-283,976
PMX Agency 5 Hanover Square New York, NY 10004	Professional Fundraising Counsel: Provide creative design and analysis for fundraising programs.	No	0	235,976	-235,976
Grassroots Campaigns Inc 186 Lincoln Street Suite 100 Boston, MA 02111	Professional Fundraiser: Citizen outreach and face to face fundraising.	Yes	264,367	227,312	37,055
<b>Total:</b>			<b>14,055,461</b>	<b>17,835,041</b>	<b>-3,779,580</b>

C1 = Fundraiser control of funds?

C2 = Amount paid to (or retained by) fundraiser

**Schedule G, Part IV, Statement 1**

**NATURE CONSERVANCY**

C3 = Amount paid to (or retained by) organization

**SCHEDULE I  
(Form 990)**

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**

OMB No. 1545-0047

**2016**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Information about Schedule I (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

Name of the organization

Employer identification number

53-0242652

**NATURE CONSERVANCY**

**Part I General Information on Grants and Assistance**

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?  Yes  No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments.** Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) Sch I, Stmt 1							
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶ 305

3 Enter total number of other organizations listed in the line 1 table ▶ 6

**Part III Grants and Other Assistance to Domestic Individuals.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22.  
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1					
2					
3					
4					
5					
6					
7					

**Part IV Supplemental Information.** Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Schedule I, Part I, Line 2 - The Nature Conservancy's procedure for monitoring grants within the United States is governed by the Government Grants, Cooperative Agreements, Contracts and Other Agreements Negotiation and Administration Standard Operating Procedure the purpose of which is to ensure compliance with government laws and regulations and to ensure the efficient and effective management of funds provided by U.S. federal, state and local governments, other national and local governments, and multilateral sources by the Conservancy, as well as Conservancy funds provided to other entities. The SOP is excerpted as follows: All staff responsible for government grants, cooperative agreements, contracts, and other agreements will negotiate and administer such awards in an efficient and effective manner. The Conservancy has a Grants Service Network to ensure that this occurs, including assuring compliance with all applicable funder statutes and regulations. The attached table assigns performance responsibilities to the key positions involved in the negotiation and administration of the following types of agreements: 1. agreements to the Conservancy from United States federal, state and local government agencies, multilateral agencies, and other national and local governments; and 2. the Conservancy's grants of funds to other entities, including those funded by a government agency, multilateral organization, other non-profit organization, private foundation, or private donor. Conservancy grants to other entities are also subject to the "Grants by the Nature Conservancy to Grantees" Standard Operating Procedure. In order to effectively manage these agreements and to ensure accountability, the Conservancy employs a team approach during all stages of the process, from pre-proposal discussions with potential funding agencies through final closeout of specific agreements. Working as a team assures that the Conservancy successfully secures government funding for conservation projects and carries out these projects in compliance with both external and internal requirements, negotiating the best possible agreements and ensuring the projects are completed on time and within budget. Essential team members are a Project Manager, a Grants Specialist, and an Attorney. As appropriate, team members at any stage of the process should solicit input from staff in their respective Business Units, such as finance, philanthropy, external affairs or other conservation staff.

## Description of Grants and Other Assistance to Governments and Organizations in the United States

		Recipient EIN	Amt. of cash grant	Amt. of non- cash asst.
<b>Name and address</b>	ACCOMACK NORTHAMPTON PLANNING DISTRICT COMMISSION PO BOX 417 23372 FRONT ST ACCOMAC, VA 23301	17-6556349	30,275	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	ADIRONDACK FOUNDATION PO BOX 288 LAKE PLACID, NY 12946	16-1535724	16,227	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	ADIRONDACK LAND TRUST INC PO BOX 65 8 NATURE WAY KEENE VALLEY, NY 12943	22-2559576	4,466,568	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	ALABAMA FOREVER WILD LAND TRUST DEPT OF CONS AND NATURAL RESOURCES 64 NORTH UNION STREET MONTGOMERY, AL 36130	27-1707385	10,000	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	ALABAMA STATE LANDS DIVISION 64 N UNION STREET MONTGOMERY, AL 36130	52-1536841	50,000	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	AMERICAN BIRD CONSERVANCY P O BOX 249 THE PLAINS, VA 20198	52-1501259	10,194	
<b>IRC code section</b>	501(c)(3)			
<b>Method of valuation</b>				
<b>Desc. of Non-Cash Asst.</b>				
<b>Purpose of grant</b>	Conservation Activities			
<b>Name and address</b>	AMERICAN CHESTNUT LAND TRUST P O BOX 2363 PRINCE FREDERICK, MD 20678	52-1489614	20,000	

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AMERICAN LITTORAL SOCIETY 18 HARTSHORNE DRIVE SUITE 1 HIGHLANDS, NJ 07732	22-1731073	11,571
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AMERICAN RIVER CONSERVANCY 348 HIGHWAY 49 PO BOX 562 COLOMA, CA 95613	68-0195752	7,510
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AMERICAN RIVERS 1101 14TH STREET NW SUITE 1400 WASHINGTON, DC 20005	23-7305963	18,750
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ARIZONA STATE UNIVERSITY P O BOX 876011 ATTN AWARDS MANAGEMENT TEAM TEMPE, AZ 85287	86-0196696	29,824
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ARKANSAS NATURAL HERITAGE COMM 1500 TOWER BUILDING 323 CENTER ST LITTLE ROCK, AR 72201	71-0847443	14,375
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ATLANTIC SALMON FEDERATION 14 MAINE STREET STE 406 BRUNSWICK, ME 04011	13-2618801	72,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AUBURN UNIVERSITY CONTRACTS AND GRANTS ACCOUNTING 381 MELL STREET AUBURN, AL 36849	63-5000724	17,722
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AUDUBON SOCIETY 5151 NW CORNELL ROAD PORTLAND, OR 97210	13-1624102	20,388
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AUSABLE RIVER ASSOCIATION 1181 HASELTON ROAD PO BOX 8 WILMINGTON, NY 12297	14-1809764	5,900
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BENTON COUNTY COMMISSIONERS 706 EAST 5TH STREET FOWLER, IN 47944	23-2618801	36,319
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BIGELOW LABORATORY FOR OCEAN SCIENCE 60 BIGELOW DRIVE EAST BOOTHBAY, ME 04544	68-0542229	27,756
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BLACKFOOT CHALLENGE PO BOX 103 OVANDO, MT 59854	81-0488863	5,100
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BLM GRAND JUNCTION FIELD OFFICE 2815 H ROAD GRAND JUNCTION, CO 81506	35-2618801	28,900
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BLOCK ISLAND CONSERVANCY INC PO BOX 84 BLOCK ISLAND, RI 02807	23-7226378	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BOARD OF REGENTS UNIV OF WISCONSIN SYSTEM	39-6006492	7,062

	MADISON GAR ACCOT RESEARCH ADMIN FINANCIAL DRAWER 538 MILWAUKEE, WI 53278		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BOWLING GREEN STATE UNIVERSITY GRANTS ACCOUNTING OFFICE 312 ADMINISTRATION BUILDING BOWLING GREEN, OH 43403	34-6007199	12,509
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	VIRGINIA DEPARTMENT OF CONSERVATION AND RECREATION 600 EAST MAIN STREET 24TH FLOOR RICHMOND, VA 23219	13-0007241	151,510
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BRISTOL BAY HERITAGE LAND TRUST PO BOX 1388 DILLINGHAM, AK 99576	31-1721762	269,712
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	BRODHEAD WATERSHED ASSOCIATION PO BOX 339 HENRYVILLE, PA 18332	23-2564522	68,293
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CAL POLY CORPORATION CORPORATION ADMINISTRATION BUILDING 15 SAN LUIS OBISPO, CA 93407	95-1648180	45,879
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CALAPOOIA WATERSHED COUNCIL PO BOX 844 BROWNSVILLE, OR 97327	26-4228349	140,501
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CALIFORNIA COUNCIL OF LAND TRUSTS	01-0826246	6,000



	1029 K STREET SUITE 48 SACRAMENTO, CA 95814		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CALIFORNIA LEAGUE OF CONSERVATION VOTERS 350 FRANK H OGAWA PLAZA SUITE 1100 OAKLAND, CA 94612	94-3169564	16,000
<b>IRC code section</b>	501(c)(4)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITY OF CLINTON 342 MAIN STREET CLINTON, AR 72031	26-7226378	33,762
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CAPE COD COMMERCIAL FISHERMENS ALLIANCE 1566 MAIN STREET CHATHAM, MA 02633	04-3138784	18,500
<b>IRC code section</b>	501(c)(4)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CENTRAL MICHIGAN UNIVERSITY GRANT ACCOUNTING WA 304 MOUNT PLEASANT, MI 48859	46-1988665	43,738
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CENTRAL OREGON INTERGOVERNMENTAL COUNCIL 334 NORTHEAST HAWTHORNE AVENUE BEND, OR 97701	94-3098621	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CHAMA PEAK LAND ALLIANCE 1309 EAST 3RD AVENUE NUMBER 39 DURANGO, CO 81301	27-4506183	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CHANNEL ISLANDS NATIONAL PARK 1901 SPINNAKER DRIVE	27-4506183	100,000

VENTURA, CA 93001			
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CHESAPEAKE BAY FOUNDATION	52-6065757	16,028
	6 HERNDON AVENUE		
	ANNAPOLIS, MD 21403		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CHIKAMING OPEN LANDS	38-3515636	12,000
	14913 LAKESIDE ROAD		
	LAKESIDE, MI 49116		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITY OF ASHLAND	44-2389675	7,000
	UTILITY DIVISION FINANCE DEPT		
	20 EAST MAIN STREET		
	ASHLAND, OR 97520		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITY OF AUBURN	01-1988665	22,500
	AUBURN HALL		
	AUBURN, ME 04210		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CITY OF SIERRA VISTA	39-4629582	13,000
	1011 NORTH CORONADO DRIVE		
	SIERRA VISTA, AZ 85635		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CLACKAMAS RIVER BASIN COUNCIL	91-1838169	16,690
	PO BOX 1869		
	CLACKAMAS, OR 97015		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CLEAN WATER AND JOBS FOR CALIFORNIA	30-0680544	10,000
	555 CAPITOL MALL SUITE 1425		
	SACRAMENTO, CA 95814		
<b>IRC code section</b>	501(c)(4)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CLEAN WATER FOR MAINE	01-0275734	20,000
-------------------------	-----------------------	------------	--------

188 WHITTEN ROAD  
AUGUSTA, ME 04330

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	CLINCH POWELL RC&D	62-1396815	72,360
-------------------------	--------------------	------------	--------

P O BOX 379  
RUTLEDGE, TN 37861

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COASTAL MOUNTAINS LAND TRUST	22-2795691	10,512
-------------------------	------------------------------	------------	--------

101 MOUNT BATTIE STREET  
CAMDEN, ME 04843

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COCHISE COUNTY	23-3098621	200,000
-------------------------	----------------	------------	---------

1415 MELODY LANE  
BUILDING G FINANCE DEPARTMENT  
BISBEE, AZ 86503

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COLORADO COALITION FOR THE HOMELESS	84-0951575	6,000
-------------------------	-------------------------------------	------------	-------

2111 CHAMPA STREET  
DENVER, CO 80205

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COLORADO SCHOOL OF MINES	84-6000551	25,000
-------------------------	--------------------------	------------	--------

RESEARCH ACCOUNTING  
PO BOX 911911  
DENVER, CO 80291

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	COLORADO STATE UNIVERSITY FOUNDATION	23-7098397	185,000
-------------------------	--------------------------------------	------------	---------

410 UNIVERSITY SERVICES CENTER  
601 SOUTH HOWES STREET  
FORT COLLINS, CO 80523

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	COMMONWEALTH PUBLIC BROADCASTING CORPORATION 23 SESAME STREET RICHMOND, VA 23235	54-0735782	9,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	COMMUNITY FOUNDATION OF WESTERN NEVADA 50 WASHINGTON STREET SUITE 300A RENO, NV 89503	88-0370179	5,585
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	COMMUNITY PARTNERS 1000 NORTH ALAMEDA STREET SUITE 240 LOS ANGELES, CA 90012	95-4302067	7,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CONSERVATION ACTION FUND 555 CAPITOL MALL SUITE 1425 SACRAMENTO, CA 95814	74-3166298	500,000
<b>IRC code section</b>	501(c)(4)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CONSERVATION INTERNATIONAL 2011 CRYSTAL DRIVE SUITE 500 ARLINGTON, VA 22202	52-1497470	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CONSERVATION STRATEGY FUND 1160 G STREET SUITE A1 ARCATA, CA 95521	94-3294843	50,327
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CORAL RESTORATION FOUNDATION INC 5 SEAGATE BOULEVARD KEY LARGO, FL 33037	65-1054647	18,623
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

<b>Name and address</b>	CORNELL UNIVERSITY OFFICE OF SPONSORED PROGRAMS 373 PINE TREE ROAD ITHACA, NY 14583	15-0532082	87,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	COUNCIL OF GREAT LAKES GOVERNORS 20 N WACKER DRIVE SUITE 2700 CHICAGO, IL 60606	41-1427529	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	CTIC 3495 KENT AVE SUITE J100 WEST LAFAYETTE, IN 47906	20-2730568	12,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DAMARISCOTTA RIVER ASSOCIATION PO BOX 333 DAMARISCOTTA, ME 04543	23-7303162	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DANE COUNTY LAND & WATER RESOURCES 1 FEN OAK CT RM 208 MADISON, WI 53718	53-3319788	28,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NARROW RIVER LAND TRUST PO BOX 641 WAKEFIELD, RI 02880	05-0383786	80,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DELAWARE HIGHLANDS CONSERVANCY P O BOX 218 HAWLEY, PA 18428	23-2804664	6,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

<b>Name and address</b>	DEPARTMENT OF ENVIRONMENTAL QUALITY PO BOX 1104 RICHMOND, VA 23218	41-5643799	23,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DIVISION OF CONSERVATION 375 VERSAILLES ROAD FRANKFORT, KY 40601	94-3197883	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DOOR COUNTY LAND TRUST PO BOX 65 STURGEON BAY, WI 54235	39-1561423	78,744
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	APPALACIAN MOUNTAIN CLUB 5 JOY STREET BOSTON, MA 02108	04-6001677	1,722,249
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DUCKS UNLIMITED INC 1301 PENNSYLVANIA AVE NW SUITE 402 WASHINGTON, DC 20004	13-5643799	551,050
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	DUKE UNIVERSITY OFFICE OF RESEARCH SUPPORT 2200 W MAIN ST STE 710 DURHAM, NC 27705	56-0532129	20,261
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	EARTH INNOVATION INSTITUTE 3180 18TH STREET SUITE 205 SAN FRANCISCO, CA 94110	27-3444564	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	EAST STROUDSBURG UNIVERSITY 200 PROSPECT STREET EAST STROUDSBURG, PA 18301	23-2504462	49,181

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ENDANGERED HABITATS CONSERVANCY PO BOX 22438 SAN DIEGO, CA 92192	20-4349028	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ENVISION UTAH 254 SOUTH 600 201 SALT LAKE CITY, UT 84102	87-0462205	16,600
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ERIN ANDREA ELSEY 1545 JACKSON STREET APARTMENT 305 OAKLAND, CA 94612	27-0429686	7,523
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THREE RIVERS LAND P O BOX 906 ACTION, ME 04001	84-1291992	96,817
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FLORENCE CRITTENTON SERVICES OF CO 55 SOUTH ZUNI STREET DENVER, CO 80223	84-0429686	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FLORIDA DEPARTMENT OF AGRICULTURE PO BOX 6720 TALLAHASSEE, FL 32314	87-2504462	45,459
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FLORIDA FISH AND WILDLIFE CONSERVATION COMMISSION PO BOX 6150 TALLAHASSEE, FL 32134	27-1129647	25,505
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	FLORIDAS WATER AND LAND LEGACY 1700 NORTH MONROE STREET SUITE 11 286 TALLAHASSEE, FL 32303	46-0560492	310,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FOREST GUILD INC 2019 GALISTEO STREET SUITE N7 SANTA FE, NM 87505	85-0446866	69,913
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FORT BRAGG GROUND FISH ASSOCIATION 20501 NOTTINGHAM COURT FORT BRAGG, CA 95437	30-0747064	11,142
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FRANKLIN COUNTY CONSERVATION DISTRICT 185 FRANKLIN FARM LANE SUITE 201 CHAMBERSBURG, PA 17202	25-1156949	6,450
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FRIENDS OF BUFORD PARK AND MT PISGAH PO BOX 5266 EUGENE, OR 97405	93-1129647	35,796
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FRIENDS OF SANTA CLARA VALEY OPEN SPACE 6950 ALMADEN EXPRESSWAY SUITE 145 SAN JOSE, CA 95120	46-5299691	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	FRIENDS OF THE OSA 1822 R STREET NORTHWEST WASHINGTON, DC 20009	81-0621147	200,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		



Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

<b>Name and address</b>	GALT JOINT UNION SCHOOL DISTRICT 1018 C STREET SUITE 210 GALT, CA 95632	27-0398288	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GENESEE FINGER LAKES REGIONAL PLANNING COUNCIL 50 WEST MAIN STREET ROCHESTER, NY 14614	20-4539370	10,089
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GLEN CANYON NATIONAL RECREATION AREA 691 SCENIC VIEW DRIVE PO BOX 1507 PAGE, AZ 86040	94-1129647	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GRAND TRAVERSE REGIONAL LAND CONSER 3860 N LONG LAKE ROAD SUITE D TRAVERSE CITY, MI 49684	38-2994229	13,894
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GREAT WORKS REGIONAL LAND TRUST P O BOX 151 SOUTH BERWICK, ME 03905	22-2736228	16,931
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GREEN UMBRELLA 4138 HAMILTON AVE STE D CINCINNATI, OH 45223	31-1770299	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GREENBELT LAND TRUST PO BOX 1721 CORVALLIS, OR 97339	94-3113836	23,361
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GROUP FOR THE EAST END P O BOX 569	13-6379135	18,500

	BRIDGEHAMPTON, NY 11932		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GUALALA RIVER WATERSHED PO BOX 1269 GUALALA, CA 95445	20-0501597	6,254
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GULF OF MAINE RESEARCH INSTITUTE 350 COMMERCIAL STREET PORTLAND, ME 04101	01-0504905	7,038
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GUNNISON CONSERVATION DISTRICT 216 NORTH COLORADO STREET GUNNISON, CO 80903	56-2736228	9,144
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HARDIN SOIL AND WATER CONSERVATION DISTRICT 12751 STATE ROUTE 309W KENTON, OH 43326	20-5109577	26,234
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HEART OF THE LAKES CENTER FOR LAND P O BOX 1128 BAY CITY, MI 48706	03-0548515	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HIGH DESERT MUSEUM 59800 SOUTH HIGHWAY 97 BEND, OR 97702	51-0179336	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HISTORIC HUDSON RIVER TOWNS 180 ROUTE 100 KATONAH, NY 10536	56-2479490	12,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	HUDSON RIVER WATERSHED ALLIANCE PO BOX 272 DELMAR, NY 12054	45-2772407	12,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	INDIANA DEPARTMENT OF NATURAL RESOURCE 402 W WASHINGTON ST RM W255A INDIANAPOLIS, IN 46204	52-0504905	400,179
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	INSTITUTE FOR APPLIED ECOLOGY P O BOX 2855 CORVALLIS, OR 97339	93-1283716	62,835
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	IOWA NATURAL HERITAGE FOUNDATION 505 FIFTH AVE SUITE 444 DES MOINES, IA 50309	42-1127544	89,776
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	IUCN 1630 CONNECTICUT AVE NW 3RD FLOOR WASHINGTON, DC 20009	52-1443147	23,200
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	JENSEN BAIRD GARDNER AND HENRY 10 FREE STREET PORTLAND, ME 04101	52-7772407	85,174
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	US FISH AND WILDLIFE SERVICE 300 WESTGATE CENTER DRIVE HADLEY, MA 01035	02-3920456	39,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	JOHNSON CREEK WATERSHED COUNCIL 1900 SE MILPORT RD SUITE B MILWAUKIE, OR 97222	93-1311608	9,499
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KENNEBEC COUNTY SOIL AND WATER CONS 21 ENTERPRISE DRIVE SUITE 1 AUGUSTA, ME 04330	03-2479490	150,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KENNEBEC ESTUARY LAND TRUST 92 FRONT STREET PO BOX 1128 BATH, ME 04530	01-0446468	443,487
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KENTUCKY NATURAL LANDS TRUST 433 CHESTNUT STREET BEREA, KY 40403	61-1276913	185,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KENTUCKY STATE TREASURER DIVISION OF CONSERVATION 2 HUDSON HOLLOW ROAD FRANKFORT, KY 40601	61-0600439	50,083
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KEWEENAW LAND TRUST INC 801 NORTH LINCOLN DRIVE SUITE 306 HANCOCK, MI 49930	38-3299537	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KING COUNTY DEPT OF NATURAL RES AND PARKS 201 SOUTH JACKSTON STREET SUITE 600 SEATTLE, WA 98104	91-6001327	933,442
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KOPELMAN AND PAIGE PC	38-1276913	250,000

	101 ARCH STREET BOSTON, MA 02110		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	KOSCIUSKO SOIL AND WATER CONSERVATION 217 EAST BELL WARSAW, IN 46582	35-1172663	45,970
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LADUE CHAPEL PRESBYTERIAN CHURCH 9450 CLAYTON RD SAINT LOUIS, MO 63124	43-0654861	7,565
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LAKE GEORGE LAND CONSERVANCY PO BOX 1250 LAKE SHORE DRIVE BOLTON LANDING, NY 12814	22-2902944	15,370
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PALMER LAND TRUST 102 SOUTH TEJON STREET SUITE 360 COLORADO SPRINGS, CO 80903	84-0763346	200,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LAND TRUST ALLIANCE 1660 L STREET NW SUITE 1100 WASHINGTON, DC 20036	04-2751357	59,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	LAND TRUST OF NORTH ALABAMA 2707 ARTIE STREET SOUTHWEST SUITE 6 HUNTSVILLE, AL 35805	63-0974278	15,308
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	GREAT WORKS REGIONAL LAND GREAT WORKS REGIONAL LAND TRUST OGUNQUIT, ME 03907	34-1987583	227,157
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LEELANAU CONSERVANCY PO BOX 1007 LELAND, MI 49654	38-2710855	31,920
-------------------------	---	------------	--------

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LEMHI REGIONAL LAND TRUST PO BOX 871 SALMON, ID 83467	20-2753508	28,550
-------------------------	---	------------	--------

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LENAWEE CONSERVATION DISTRICT 1100 SUTTON ROAD ADRIAN, MI 49221	38-6095965	20,000
-------------------------	---	------------	--------

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LEWIS COUNTY SOIL AND WATER CONSERVATION 5274 OUTER STOWE STREET SUITE 1 LOWVILLE, NY 13367	15-6002732	11,949
-------------------------	--	------------	--------

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LOMAKATSI RESTORATION PROJECT PO BOX 3084 ASHLAND, OR 97520	93-1163452	7,000
-------------------------	---	------------	-------

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	LOWER PLATTE SOUTH NATURAL RESOURCES DISTRICT 3125 PORTIA ST BOX 83581 LINCOLN, NE 68501	34-0623441	7,500
-------------------------	---	------------	-------

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	MAINE COMMUNITY FOUNDATION 245 MAINE STREET ELLSWORTH, ME 04605	01-0391479	106,168
-------------------------	---	------------	---------

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	MAINE NATURAL AREAS PROGRAM STATE HOUSE STATION 93 AUGUSTA, ME 04333	95-7806144	42,238
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MAINE PEOPLES RESOURCE CENTER 565 CONGRESS STREET PORTLAND, ME 04101	22-2586108	25,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MALPAI BORDERLANDS GROUP P O DRAWER 3536 DOUGLAS, AZ 85608	86-0760007	25,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MARIN COUNTY OPEN SPACE DISTRICT 3501 CIVIC CENTER DRIVE ROOM 260 SAN RAFAEL, CA 94903	53-0201684	30,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MARTHAS VINEYARD FISHERMANS PRESERVATION PO BOX 96 MENEMSHA, MA 02552	45-3546941	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MARYLAND DEPARTMENT OF NATURAL RESOURCES TAWES STATE OFFICE BUILDING B4 ANNAPOLIS, MD 21401	20-0756643	79,942
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MASSACHUSETTS DIVISION OF ECOLOGY 251 CAUSEWAY STREET 4TH FLOOR BOSTON, MA 02114	04-6002284	60,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MATTOLE SALMON GROUP	94-2762508	43,289

	PO BOX 188 PETROLIA, CA 95558		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MCKENZIE RIVER TRUST 1245 PEARL STREET EUGENE, OR 97401	93-1029808	18,414
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MESC DAUPHIN ISLAND SEA LAB 101 BIENVILLE BLVD DAUPHIN ISLAND, AL 36528	63-0779657	19,715
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MICHIGAN STATE UNIVERSITY 426 AUDITORIUM ROAD ROOM 2 EAST LANSING, MI 48824	38-6005984	235,071
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MID KLAMATH WATERSHED COUNCIL PO BOX 409 ORLEANS, CA 95556	20-1501256	28,596
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MISSISSIPPI DEPARTMENT OF MARINE RESOURCES 1141 BAYVIEW AVENUE SUITE 101 BILOXI, MS 39530	53-2315096	19,488
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MISSISSIPPI WILDLIFE FISHERIES AND PRKS PO BOX 14194 JACKSON, MS 39236	63-2016841	11,720
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MOHONK PRESERVE INC P O BOX 715 NEW PALTZ, NY 12561	14-1609484	7,500



## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	AQUIDNECK ISLAND LAND TRUST 790 AQUIDNECK AVENUE MIDDLETOWN, RI 02842	22-3073770	110,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MORRO BAY COMMUNITY QUOTA FUND 695 HARBOR STREET MORRO BAY, CA 93442	46-2273232	18,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MOTE MARINE LABORATORY 1600 KEN THOMPSON PARKWAY SARASOTA, FL 34236	59-0756643	26,277
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	MUSCATINE COUNTY SOIL AND WATER CONSERVATION 3500 OAKVIEW DRIVE SUITE A MUSCATINE, IA 52761	38-1019635	24,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NAPA COUNTY LAND TRUST 1700 SOSCOL AVENUE SUITE 20 NAPA, CA 94559	94-2315096	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATIONAL ADAPTATION FORUM 4077 ALTA VISTA WAY KNOXVILLE, TN 37919	26-3303629	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATIONAL AUDUBON SOCIETY 225 VARICK STREET 7TH FLOOR NEW YORK, NY 12233	13-1624102	106,185
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	NATIONAL CORN GROWERS ASSOCIATION 632 CEPI DRIVE CHESTERFIELD, MO 63005	42-0897662	40,000
<b>IRC code section</b>	501(c)(6)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATIONAL WILD TURKEY FEDERATION COALITION PARTNERS MEETING P O BOX 530 EDGEFIELD, SC 29824	57-0564993	30,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATURAL HERITAGE TRUST FUND NYS DEC 625 BROADWAY ALBANY, NY 12233	16-1019635	530,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATURAL LANDS TRUST HILDACY FARM 1031 PALMERS MILL RD MEDIA, PA 19063	23-6273818	86,443
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATURAL RESOURCES FOUNDATION OF WISCONSIN PO BOX 2317 MADISON, WI 53701	39-1572034	505,443
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATURALAND TRUST PO BOX 728 GREENVILLE, SC 29602	23-7293632	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NATUREBRIDGE 28 GEARY STREET SUITE 650 SAN FRANCISCO, CA 94108	94-2145930	17,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

<b>Name and address</b>	NATURESERVE 4600 NORTH FAIRFAX DRIVE 7TH FLOOR ARLINGTON, VA 22203	52-1884438	19,701
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NEVADA MUSEUM OF ART 160 WEST LIBERTY STREET RENO, NV 89501	88-6003042	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NEW JERSEY CONSERVATION FOUNDATION 170 LONGVIEW ROAD FAR HILLS, NJ 07931	22-6065456	22,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NEW JERSEY NATURAL LANDS TRUST 501 EAST STATE STREET PO BOX 420 MAIL CODE 501 04 TRENTON, NJ 08625	74-2145930	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH BRANCH LAND TRUST 11 CARVERTON ROAD TRUCKSVILLE, PA 18708	23-7755642	25,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH CAROLINA COASTAL LAND TRUST 131 RACINE DRIVE SUITE 101 WILMINGTON, NC 28403	56-1791849	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH CAROLINA WILDLIFE RESOURCES COMMISSION 1702 MAIL SERVICE CENTER ACCOUNTS RECEIVABLE RALEIGH, NC 27699	46-4263519	9,100
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

<b>Name and address</b>	NORTH COAST LAND CONSERVANCY P O BOX 67 SEASIDE, OR 97138	93-0957815	17,495
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH DAKOTA CONSERVATION FUND 1605 E CAPITAL AVENUE SUITE 101 BISMARCK, ND 58501	45-0460767	92,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH DAKOTA NATURAL RESOURCES TRUST 1605 EAST CAPITAL AVENUE SUITE 101 BISMARCK, ND 58501	36-3512179	925,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTH POCONO CARE 123 BEAR LAKE ROAD THORNHUSRT, PA 18424	23-2739641	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTHEAST WISCONSIN LAND TRUST 14 TRI PARK WAY SUITE 1 APPLETON, WI 54130	39-1867891	8,983
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTHERN ARIZONA UNIVERSITY PO BOX 4070 FLAGSTAFF, AZ 86011	74-2579628	7,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NORTHWEST FLORIDA WATER MANAGEMENT 81 WATER MANAGEMENT DRIVE HAVANA, FL 32333	23-1572034	10,002
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	NOVA SOUTHEASTERN UNIVERSITY INC 3100 SOUTHWEST 9TH AVENUE FORT LAUDERDALE, FL 33315	59-1083502	15,000

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OCEAN SOCIETY EXPEDITIONS PO BOX 437 30 SIR FRANCIS DRAKE BLVD ROSS, CA 94957	94-3105570	27,177
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OFFICE OF THE INDIANA ATTORNEY GENE 35 SOUTH PARK BOULEVARD GREENWOOD, IN 46143	51-3280193	9,997
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OHIO DEPARTMENT OF NATURAL RESOURCE 2045 MORSE RD H1 COLUMBUS, OH 43229	31-1334820	12,461
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OPEN SPACE COUNCIL FOR THE SAINT LOUIS REGION PO BOX 220011 SAINT LOUIS, MO 63122	43-6065329	6,185
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ORANGE COUNTY LAND TRUST INC 23 WHITE OAK DRIVE SUGAR LOAF, NY 10981	13-3692034	16,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OREGON FOOD BANK INC PO BOX 55370 PORTLAND, OR 97238	93-0785786	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OREGON PUBLIC BROADCASTING 7140 SW MACADAM AVENUE PORTLAND, OR 97219	93-0814638	5,099
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ORONO LAND TRUST JIM HINDS TREASURER 245 FOREST AVENUE ORONO, ME 04473	01-0417249	10,194
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	OSWEGO COUNTY SOIL AND WATER CONSERVATION 3105 STATE ROUTE 3 FULTON, NY 13069	15-6002510	7,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PALMER LAND TRUST P O BOX 1281 COLORADO SPRINGS, CO 80901	84-0763346	20,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PARTNERSHIP FOR THE DELAWARE BAY ESTUARY 110 S POPLAR STREET SUITE 202 WILMINGTON, DE 19801	51-0375307	100,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PCI MEDIA IMPACT 777 UNITED NATIONS PLAZA 5TH FLOOR NEW YORK, NY 10017	13-3280193	21,017
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PFLEGER INSTITUTE OF ENVIRONMENTAL 2110 SOUTH COAST HIGHWAY OCEANSIDE, CA 92054	33-0735400	235,930
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PHEASANTS FOREVER INC 1783 BUERKLE CIRCLE SAINT PAUL, MN 55110	41-1429149	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PUBLIC ART FUND INC ONE EAST 53RD STREET NEW YORK, NY 10022	13-2898805	37,465
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	PUGET SOUND RESTORATION FUND 590 MADISON AVENUE NORTH BAINBRIDGE ISLAND, WA 98110	91-1773965	120,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RAINFOREST ALLIANCE INC 233 BROADWAY 28TH FLOOR NEW YORK, NY 10279	13-3377893	11,337
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RANNEY SCHOOL 235 HOPE ROAD TINTON FALLS, NJ 07724	22-1853774	1,382,205
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	REGENTS OF THE UNIVERSITY OF MINNESOTA NW 5957 PO BOX 1450 MINNEAPOLIS, MN 55485	41-6000751	50,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	RESEARCH FOUNDATION OF SUNY PO BOX 9 ALBANY, NY 12201	14-1368361	26,461
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ANDROSCOGGIN LAND TRUST PO BOX 663 CHOTEAU, MT 59422	27-2846730	49,057
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	RUTGERS STATE UNIVERSITY DIV OF GRANT CONTRACT ACCTG 65 DAVIDSON ROAD PISCATAWAY, NJ 08854	22-6001086	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SAND COUNTY FOUNDATION INC 131 WEST WILSON STREET SUITE 610 MADISON, WI 53703	39-6089450	29,996
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SAND SPRINGS PARK FRIENDS INC 100 EAST BROADWAY SAND SPRINGS, OK 74063	20-5608116	8,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SANDY RIVER BASIN WATERSHED COUNCIL PO BOX 869 SANDY, OR 97055	93-1294148	260,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SANTA MONICA BAY RESTORATION FOUNDATION 320 WEST 4TH STREET SUITE 200 LOS ANGELES, CA 90013	33-0420271	70,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SCOTT RIVER WATER TRUST PO BOX 591 ETNA, CA 96027	01-0924657	21,931
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SEA WEB 8401 COLESVILLE ROAD SUITE 500 SILVER SPRING, MD 20910	52-2156577	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SEBASTICOOK REGIONAL LAND TRUST PO BOX 184	20-2644192	15,402



	UNITY, ME 04988		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SEMPERVIRENS FUND 419 SOUTH SAN ANTONIO ROAD SUITE 211 LOS ALTOS, CA 94022	94-2155097	63,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SHAWNEE RC AND D AREA INC 354 STATE HIGHWAY 145 N SIMPSON, IL 62985	37-1368038	17,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SHEBOYGAN COUNTY PLANNING AND CONSERVATION DEPT 508 NEW YORK AVENUE SHEBOYGAN, WI 53081	39-6005744	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SHENANDOAH NATIONAL PARK 3655 HIGHWAY 211E LURAY, VA 22835	53-0197094	91,553
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTERN FOOTHILLS LAND TRUST P O BOX 368 LA CONNER, WA 98257	91-0969916	7,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SMITHSONIAN INSTITUTION PO BOX 37012 MRC 1205 ATTN HALINA IZDEBSKA WASHINGTON, DC 20013	53-0206027	42,047
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOAR NONPROFIT PO BOX 7352 VENTURA, CA 93006	77-0526601	159,486

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOLVE 2000 SW 1ST AVE SUITE 400 PORTLAND, OR 97201	93-0579286	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOUTH DAKOTA GRASSLAND COALITION P O BOX 41 PRESHO, SD 57568	46-0449860	33,614
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOUTHEAST LAND TRUST OF NH PO BOX 675 12 CENTER STREET 2ND FLOOR EXETER, NH 03833	02-0355374	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SOUTHERN UTAH WILDERNESS ALLIANCE 425 EAST 100 SOUTH SALT LAKE CITY, UT 84111	94-2936961	10,525
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SW MICHIGAN LAND CONSERVANCY 6851 SPRINKLE ROAD PORTAGE, MI 49002	38-3038708	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ST LOUIS ARTWORKS 3547 OLIVE STREET SUITE 280 SAINT LOUIS, MO 63103	43-1735450	90,252
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	ST LOUIS REGIONAL PUBLIC MEDIA INC 3655 OLIVE STREET ST LOUIS, MO 63108	43-0685345	16,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	STANFORD UNIVERSITY PO BOX 44253 SAN FRANCISCO, CA 94144	94-1156365	51,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	STATE OF NEW JERSEY NJ NATURAL LAND 501 E STATE STREET PO BOX 420 MAIL CODE 50104 TRENTON, NJ 08625	22-2631409	237,249
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	STATE OF WASHINGTON 600 CAPITOL WAY N MS 43200 OLYMPIA, WA 98501	45-8934761	25,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	STEUBEN COUNTY SOIL AND WATER CONSERVATION 1220 NORTH 200 WEST ANGOLA, IN 46703	53-0526601	10,591
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	STEVENS INSTITUTE OF TECHNOLOGY 1 CASTLE POINT ON HUDSON HOBOKEN, NJ 07030	22-1487354	20,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	HARPSWELL HERITAGE LAND TRUST 153 HARPSWELL NECK ROAD HARPSWELL, ME 04079	22-2552116	76,997
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SUBLETTE COUNTY CONSERVATION DISTRICT PO BOX 647 1625 PINEDALE, WY 82941	83-0261739	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	SUSSEX COUNTY MUNICIPAL UTILITIES 34 SOUTH ROUTE 94 LAFAYETTE, NJ 07848	22-2272173	83,152
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	SYCAMORE LAND TRUST INC PO BOX 7801 BLOOMINGTON, IN 47407	35-1830637	51,697
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TEJON RANCH CONSERVANCY PO BOX 216 FRAZIER PARK, CA 93225	26-2839563	30,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TENNESSEE TECHNOLOGICAL UNIVERSITY PO BOX 5037 VP FOR BUS AND FISCAL AFFAIRS COOKEVILLE, TN 38505	62-0646806	175,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE AMERICAN ALPINE CLUB INC 710 10TH STREET GOLDEN, CO 80401	13-1611981	15,952
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE ARTIST BOAT INC 2415 AVENUE K GALVESTON, TX 77550	56-2394277	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE CONSERVATION CAMPAIGN 101 MONTGOMERY STREET SUITE 900 SAN FRANCISCO, CA 94104	04-3515341	7,500
<b>IRC code section</b>	501(c)(4)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE LAND CONSERVANCY OF NJ	22-2378868	25,000

	NEW JERSEY 19 BOONTON AVE BOONTON, NJ 07005		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE LAND TRUST FOR TENNESSEE INC 209 10TH AVENUE S STE 511 NASHVILLE, TN 37203	62-1770549	6,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE LONG NOW FOUNDATION 2 MARINA BOULEVARD FORT MASON CENTER BUILDING SAN FRANCISCO, CA 94123	68-0384748	35,849
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE MISSION PROJECT INC 8445 LINDEN LANE PRAIRIE VILLAGE, KS 66207	83-0393426	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE OHIO STATE UNIVERSITY OFFICE OF SPONSORED PROGRAMS 1960 KENNY RD COLUMBUS, OH 43210	31-6402113	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE REGENTS OF THE UNIVERSITY OF CA 102 HAHN STUDENT SERVICES 1156 HIGH STREET SANTA CRUZ, CA 95064	95-6006144	27,395
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE TRAIL FOUNDATION PO BOX 5195 AUSTIN, TX 78763	87-0699956	382,865
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE TRUST FOR PUBLIC LAND 101 MONTGOMERY ST	23-7222333	10,000

	SUITE 900 SAN FRANCISCO, CA 94104		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE UNIVERSITY OF ILLINOIS URBANA GRANTS AND CONTRACTS PO BOX 4610 SPRINGFIELD, IL 62708	37-6000511	27,335
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE WATERSHED PROJECT 1347 SOUTH 46TH STREET SUITE 155 RICHMOND, CA 94804	91-1767292	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE WETLANDS CONSERVANCY 4640 SOUTHWEST MACADAM AVENUE SUITE 50 PORTLAND, OR 97239	93-0797197	15,552
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THE WOODS HOLE RESEARCH CENTER INC 149 WOODS HOLE ROAD FALMOUTH, MA 02540	04-3005094	39,242
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THREE RIVERS LAND TRUST 11 OAK STREET SUITE 8 ALFRED, ME 04002	01-0539771	489,617
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	THUNDER BASIN GRASSLANDS PRAIRIE GRASSLANDS ASSOCIATION 1031 STEINLE ROAD DOUGLAS, WY 82633	83-0332000	13,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOLEDO AREA METROPARKS	23-7222333	162,506

	5100 WEST CENTRAL AVENUE TOLEDO, OH 43615		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOWER FOUNDATION OF SAN JOSE STATE ONE WASHINGTON SQUARE SAN JOSE, CA 95192	83-0403915	122,074
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOWN OF PASSADUMKEAG P O BOX 75 PASSADUMKEAG, ME 04475	91-0539771	117,845
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOWN OF PHILLIPS 15 RUSSELL STREET PHILLIPS, ME 04966	83-1561423	15,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TOWN OF PLYMOUTH 11 LINCOLN STREET PLYMOUTH, MA 02360	91-1612715	27,867
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TRANSFORM 436 14TH STREET SUITE 600 OAKLAND, CA 94612	72-1521579	48,658
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TREASURER OF VIRGINIA PO BOX 1795 RICHMOND, VA 23218	39-1767292	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	TREASURER STATE OF MAINE 155 STATE HOUSE STATION AUGUSTA, ME 04330	01-6000001	92,108
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TRI ISLE RESOURCE CONSERVATION	99-0278397	12,800
-------------------------	--------------------------------	------------	--------

PO BOX 338  
KAHULUI, HI 96733

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TROUT UNLIMITED INC	38-1612715	425,865
-------------------------	---------------------	------------	---------

1777 NORTH KENT STREET SUITE 100  
ARLINGTON, VA 22209

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	TRUST FOR CONSERVATION INNOVATION	91-2166435	49,436
-------------------------	-----------------------------------	------------	--------

150 POST STREET SUITE 342  
SAN FRANCISCO, CA 94108

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UC REGENTS	95-6006145	26,364
-------------------------	------------	------------	--------

CASHIERS OFFICE SAASB BLDG  
ROOM 1212  
SANTA BARBARA, CA 93606

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UNITED STATES FISH AND WILDLIFE	53-0201504	62,436
-------------------------	---------------------------------	------------	--------

SERVICE  
177 ADMIRAL COCHRANE DRIVE  
ANNAPOLIS, MD 21401

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UNITED STATES GEOLOGICAL SURVEY	53-0196958	87,500
-------------------------	---------------------------------	------------	--------

MS271 NATIONAL CENTER  
RESTON, VA 20192

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UNIVERSITY OF ALABAMA	63-6005396	191,363
-------------------------	-----------------------	------------	---------

SPONSORED PROGRAMS ACCOUNTING  
BOX 870135  
TUSCALOOSA, AL 35487

IRC code section 501(c)(3)

## Method of valuation

## Desc. of Non-Cash Asst.



## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

Purpose of grant	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF CALIFORNIA BERKELEY FOUNDATION GIANNINI HALL BERKELEY, CA 94720	94-6002123	7,523
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF FLORIDA CONTRACTS AND GRANTS ACCT SVC PO BOX 113001 GAINESVILLE, FL 32611	59-6002052	7,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF GEORGIA RESEARCH FOUNDATION 279 WILLIAMS STREET ATHENS, GA 30602	58-1353149	54,319
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF HAWAII 2440 CAMPUS BOX 368 HONOLULU, HI 96822	99-6000354	25,873
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF IDAHO 875 PERIMETER DRIVE MS 3020 MOSCOW, ID 83844	47-6000511	130,800
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF ILLINOIS GRANTS AND CONTRACTS P O BOX 4610 SPRINGFIELD, IL 62708	37-6000511	21,510
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF MASSACHUSETTS 285 OLD WESTPORT ROAD FOSTER ADMIN BUILDING RM 01 NORTH DARTMOUTH, MA 02747	04-3167352	109,019
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Desc. of Non-Cash Asst.

<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF MIAMI OFFICE OF RESEARCH ADMINISTRATION PO BOX 405803 ATLANTA, GA 30384	59-0624458	87,413
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF MONTANA OFFICE OF RES AND SPONSORED PROG 32 CAMPUS DRIVE MISSOULA, MT 59812	81-6001713	14,327
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF NEBRASKA SPONSORED PROGRAMS 2200 VINE ST PO BOX 830861 LINCOLN, NE 68583	47-0049123	33,488
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF NEW HAMPSHIRE SPONSORED PGMADMIN SVC BLDG ROOM 109 DURHAM, NH 03824	02-6000937	56,517
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF NEW MEXICO CONTRACT AND GRANT ACCOUNTING SCHOLLES HALL ALBUQUERQUE, NM 87131	85-6000642	43,999
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF NOTRE DAME RESEARCH AND SPONSORED PROGRAMS 836A GRACE HALL NOTRE DAME, IN 46556	35-0868188	11,965
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF SOUTHERN MAINE PO BOX 9300 34 BEDFORD STREET PORTLAND, ME 04104	00-4869216	41,905

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF UTAH 255 SOUTH CENTRAL CAMPUS DRIVE SALT LAKE CITY, UT 84112	87-6000525	115,236
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF VIRGINIA PO BOX 400195 1001 NORTH EMMET STREET CHARLOTTESVILLE, VA 22904	54-6001796	8,200
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF WASHINGTON OFFICE OF SPONSORED PROGRAMS 4333 BROOKLYN AVE NE SEATTLE, WA 98195	91-6001537	24,633
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UNIVERSITY OF WISCONSIN 1975 WILLOW DR MADISON, WI 53706	39-6006492	115,305
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UPPER COLUMBIA SALMON RECOVERY BOARD 11 SPOKANE STREET SUITE 101 WENATCHEE, WA 98801	20-4703769	40,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	UPPER DESCHUTES WATERSHED COUNCIL P O BOX 1812 BEND, OR 97709	91-1757262	8,200
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	URBAN GREENSPACES INSTITUTE PO BOX 6903 PORTLAND, OR 97228	93-1251573	16,052
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	US DEPARTMENT OF AGRICULTURE PO BOX 979099 ST LOUIS, MO 63179	72-0564838	5,098
-------------------------	---	------------	-------

IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	US FOREST SERVICE CO CITIBANK PO BOX 301550 LOS ANGELES, CA 90030	72-0564834	18,075
-------------------------	---	------------	--------

IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UTAH DIVISION OF WATER RIGHTS 1594 WEST NORTH TEMPLE SUITE 220 PO BOX 146300 SALT LAKE CITY, UT 84114	93-6006492	49,309
-------------------------	--	------------	--------

IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UTAH DIVISION OF WILDLIFE RESOURCES 1594 W NORTH TEMPLE SUITE 2110 SALT LAKE CITY, UT 84114	54-0279152	30,000
-------------------------	---	------------	--------

IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UTAH INTERFAITH POWER AND LIGHT PO BOX 112016 SALT LAKE CITY, UT 84147	27-0477392	67,188
-------------------------	--	------------	--------

IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	UTAH RIVERS COUNCIL 1055 EAST 2100 SOUTH SALT LAKE CITY, UT 84106	87-0538450	12,500
-------------------------	---	------------	--------

IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

<b>Name and address</b>	VAN BUREN CONSERVATION DISTRICT 1035 E MICHIGAN AVENUE PAW PAW, MI 49079	38-2986937	32,000
-------------------------	--	------------	--------

IRC code section 501(c)(3)

Method of valuation

## Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	VERMONT CENTER FOR ECOSTUDIES P O BOX 420 NORWICH, VT 05055	51-0639429	92,049
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	VIRGINIA INSTITUTE OF MARINE SCIENC COLLEGE OF WILLIAM AND MARY PO BOX 1346 GLOUCESTER POINT, VA 23062	54-2027915	22,591
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	VIRGINIA MARINE RESOURCES COMMISSION 2600 WASHINGTON AVE 3RD FLOOR NEWPORT NEWS, VA 23607	54-6001720	13,251
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WASHINGTON STATE UNIVERSITY OFFICE OF GRANT AND RESEARCH DEV PO BOX 643140 PULLMAN, WA 99164	91-6001108	12,775
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WASHINGTON WILDLIFE AND RECREATION COUNCIL 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	91-1190821	51,418
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WATERSHED RES AND TRAINING CTR P O BOX 356 HAYFORK, CA 96041	94-3116339	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WELLS NATIONAL ESTUARINE RESEARCH RESERVE 342 LAUDHOLM FARM RD WELLS, ME 04090	01-0459976	1,007,172
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		

## Schedule I, Part IV, Statement 1

## NATURE CONSERVANCY

<b>Name and address</b>	WEST WISCONSIN LAND TRUST 500 E MAIN STREET SUITE 307 MENOMONIE, WI 54751	39-1618389	12,750
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTCHESTER LAND TRUST 11 BABBITT ROAD BEDFORD HILLS, NY 10507	94-6001107	7,509
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTERN CAROLINA UNIVERSITY OFFICE OF RESEARCH ADMINISTRATION 110 CORDELIA CAMP BLDG CULLOWHEE, NC 28723	56-6001440	10,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTERN FOOTHILLS LAND TRUST PO BOX 107 NORWAY, ME 04268	01-6083123	40,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTERN PENNSYLVANIA CONSERVANCY 800 WATERFRONT DRIVE PITTSBURGH, PA 15222	25-1053485	11,778
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTERN WASHINGTON AGRICULTURAL ASSOCIATION 2017 CONTINENTAL PLACE SUITE 6 MOUNT VERNON, WA 98273	91-0699137	22,874
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WESTERN WASHINGTON UNIVERSITY CASHIERS OFFICE MS 9004 516 HIGH ST BELLINGHAM, WA 98225	91-6000562	28,530
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WILDLAND RESTORATION INTERNATIONAL	46-3077252	126,854

	PO BOX 262 GREEN HARBOR, MA 02041		
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WILDLANDS CONSERVANCY INC 3701 ORCHID PLACE EMMAUS, PA 18049	23-7401326	121,539
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WILSON COUNTY TENNESSEE 228 EAST MAIN STREET 3RD FLOOR LEBANON, TN 37087	62-1566628	8,500
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WINOUS POINT MARSH CONSERVANCY 3500 SOUTH LATTIMORE ROAD PORT CLINTON, OH 43452	34-1900372	36,759
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WOOD PAWCATUCK WATERSHED ASSOCIATION 203 ARCADIA ROAD HOPE VALLEY, RI 02832	22-2504648	50,520
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WRIGHT COUNTY SOIL AND WATER CONSER 1133 CENTRAL AVENUE WEST CLARION, IA 50525	90-0212404	159,169
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WSGA P O BOX 206 CHEYENNE, WY 82003	39-1092159	24,773
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			
<b>Desc. of Non-Cash Asst.</b>			
<b>Purpose of grant</b>	Conservation Activities		
<b>Name and address</b>	WWRC ACTION FUND 1402 THIRD AVE SUITE 507 SEATTLE, WA 98101	91-1445276	35,000
<b>IRC code section</b>	501(c)(3)		
<b>Method of valuation</b>			

Schedule I, Part IV, Statement 1

NATURE CONSERVANCY

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

---

<b>Name and address</b>	YALE UNIVERSITY	06-0646973	15,225
	GRANT AND CONTRACT FINCL ADMIN		
	PO BOX 1873		
	NEW HAVEN, CT 06508		

**IRC code section** 501(c)(3)

**Method of valuation**

Desc. of Non-Cash Asst.

Purpose of grant Conservation Activities

---



**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.  
▶ Attach to Form 990.

▶ Information about Schedule J (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

**Open to Public Inspection**

Employer identification number

53-0242652

**NATURE CONSERVANCY**

**Part I Questions Regarding Compensation**

	Yes	No
<p><b>1a</b> Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.</p> <p> <input checked="" type="checkbox"/> First-class or charter travel                      <input checked="" type="checkbox"/> Housing allowance or residence for personal use  <input type="checkbox"/> Travel for companions                                      <input type="checkbox"/> Payments for business use of personal residence  <input type="checkbox"/> Tax indemnification and gross-up payments              <input type="checkbox"/> Health or social club dues or initiation fees  <input type="checkbox"/> Discretionary spending account                              <input type="checkbox"/> Personal services (such as, maid, chauffeur, chef)                 </p>		
<p><b>b</b> If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain . . . . .</p>	✓	
<p><b>2</b> Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? . . . . .</p>	✓	
<p><b>3</b> Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.</p> <p> <input checked="" type="checkbox"/> Compensation committee                                      <input checked="" type="checkbox"/> Written employment contract  <input checked="" type="checkbox"/> Independent compensation consultant                      <input checked="" type="checkbox"/> Compensation survey or study  <input checked="" type="checkbox"/> Form 990 of other organizations                              <input checked="" type="checkbox"/> Approval by the board or compensation committee                 </p>		
<p><b>4</b> During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:</p> <p><b>a</b> Receive a severance payment or change-of-control payment? . . . . .</p> <p><b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan? . . . . .</p> <p><b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement? . . . . .</p> <p>If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.</p>		✓
		✓
		✓
<p><b>Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9.</b></p>		
<p><b>5</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:</p> <p><b>a</b> The organization? . . . . .</p> <p><b>b</b> Any related organization? . . . . .</p> <p>If "Yes" on line 5a or 5b, describe in Part III.</p>		✓
		✓
<p><b>6</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:</p> <p><b>a</b> The organization? . . . . .</p> <p><b>b</b> Any related organization? . . . . .</p> <p>If "Yes" on line 6a or 6b, describe in Part III.</p>		✓
		✓
<p><b>7</b> For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III . . . . .</p>		✓
<p><b>8</b> Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III . . . . .</p>		✓
<p><b>9</b> If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)? . . . . .</p>		

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

**Note:** The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation in column (B) reported as deferred on prior Form 990	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation					
1	Mark R Tercek, Director, President & CEO	(i)	776,687	0	11,838	19,231	13,843	821,599	0
		(ii)	0	0	0	0	0	0	0
2	Stephen C Howell, Chief Financial and Administrative Officer	(i)	376,759	0	11,838	21,200	15,392	425,189	0
		(ii)	0	0	0	0	0	0	0
3	Karen Berky, Division Director	(i)	248,657	0	2,319	17,579	767	269,322	0
		(ii)	0	0	0	0	0	0	0
4	William Ginn, EVP, Global Conservation Initiatives	(i)	372,260	0	13,356	21,200	8,990	415,806	0
		(ii)	0	0	0	0	0	0	0
5	Michael Sweeney, State Director	(i)	320,763	0	9,270	18,000	13,844	361,877	0
		(ii)	0	0	0	0	0	0	0
6	Brian McPeek, Chief Conservation Officer	(i)	602,790	0	9,990	18,000	15,392	646,172	0
		(ii)	0	0	0	0	0	0	0
7	Glenn Prickett, Chief External Affairs Officer	(i)	355,725	0	1,518	21,200	13,844	392,287	0
		(ii)	0	0	0	0	0	0	0
8	Mark Burget, Executive VP and Regional Director	(i)	447,543	0	11,838	21,200	14,237	494,818	0
		(ii)	0	0	0	0	0	0	0
9	Janine Wilkin, Chief of Staff and Acting Chief Marketing Officer	(i)	263,033	35,769	7,391	18,000	13,833	338,026	0
		(ii)	0	0	0	0	0	0	0
10	Wisla Heneghan, Chief Operating Officer and General Counsel	(i)	355,725	0	1,518	17,608	13,843	388,694	0
		(ii)	0	0	0	0	0	0	0
11	Joseph J Keenan, Managing Director	(i)	206,127	0	203,215	21,200	23,381	453,923	0
		(ii)	0	0	0	0	0	0	0
12	Charles Bedford, Regional Director	(i)	189,610	0	337,654	21,200	23,381	571,845	0
		(ii)	0	0	0	0	0	0	0
13	Peter Wheeler, Vice President	(i)	300,655	0	2,778	0	0	303,433	0
		(ii)	0	0	0	0	0	0	0
14	Justin Adams, Global Managing Director, Lands	(i)	317,356	0	25,035	0	0	342,391	0
		(ii)	0	0	0	0	0	0	0
15	Jim Asp, Chief Development Officer	(i)	592,298	100,000	4,356	0	8,990	705,644	0
		(ii)	0	0	0	0	0	0	0
16	Mario D'Amico, Chief Marketing Officer (Former)	(i)	134,649	25,000	21,507	6,135	4,941	192,232	0
		(ii)	0	0	0	0	0	0	0

**Part III Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J, Part I, Line 1a - Consistent with the Conservancy's Standard Operating Procedure for Travel and Reporting and its Financial Management Handbook, and in very limited circumstances, key Employees have purchased 1st class airfare. The circumstances included: 1) when no economy fares were available and the employee's business schedule required them to take the flight; and (2) when the employee's changing business schedule required them to book a refundable ticket and there we no difference in price between first class and economy. Further, Key Employees working outside the US may receive housing allowances as part of their participation in the Conservancy's Global Mobility Program.

**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Continuation Sheet for Schedule J (Form 990)**

▶ Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

OMB No. 1545-0047

**2016**

**Open to Public  
Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53**

**0242652**

**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees** (Schedule J, Part II)

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation [ Unreported See WWW an prior Form 990
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Guilio Boccaletti, Chief Stragety Officer & Global Managing Director, Water	(i)	357,094	0	9,450	0	366,544	0
	(ii)	0	0	0	0	0	0
Maria Damanaki, Global Managing Director, Oceans	(i)	331,233	0	9,342	0	340,575	0
	(ii)	0	0	0	0	0	0
Aurelio Ramos, Regional Managing Director	(i)	295,369	0	990	18,001	13,161	327,521
	(ii)	0	0	0	0	0	0
Heather Tallis, Chief Scientist/Strategy Innovation	(i)	236,586	42,405	475	16,085	77	295,628
	(ii)	0	0	0	0	0	0
William Ulfelder, New York Executive Director	(i)	318,994	0	34,990	18,000	15,392	387,376
	(ii)	0	0	0	0	0	0
Thomas Neises, VP & Associate Chief Development Officer	(i)	363,235	20,300	990	18,000	6,041	408,566
	(ii)	0	0	0	0	0	0
Angela Sosdian, Director Development & Gift Planning (Former)	(i)	277,413	6,300	4,714	21,200	8,985	318,612
	(ii)	0	0	0	0	0	0
R Geoffrey Rochester, Director Marketing	(i)	288,335	0	2,750	17,767	5,452	314,304
	(ii)	0	0	0	0	0	0
Philip Tabas, Special Counsel - North American Region	(i)	157,015	0	8,490	13,137	8,941	187,583
	(ii)	0	0	0	0	0	0
Lynn Hale, Global Managing Director, Oceans (Former)	(i)	174,220	0	4,554	13,938	58	192,770
	(ii)	0	0	0	0	0	0
David Banks, Regional Managing Director	(i)	291,444	0	990	18,000	15,392	325,826
	(ii)	0	0	0	0	0	0
Pascal Mittermaier, Managing Director	(i)	295,494	0	990	18,000	13,844	328,328
	(ii)	0	0	0	0	0	0
Michael Tetreault, Chief People Officer	(i)	294,687	0	7,184	17,539	13,843	333,253
	(ii)	0	0	0	0	0	0
Dietmar Grimm, Managing Director	(i)	150,928	0	185,102	17,937	15,824	369,791
	(ii)	0	0	0	0	0	0
Michelle Lakly, Managing Director	(i)	218,388	8,987	720	18,000	15,367	261,462
	(ii)	0	0	0	0	0	0
Robert McKim, Division Director	(i)	248,614	0	2,391	20,512	15,378	286,895
	(ii)	0	0	0	0	0	0

**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Continuation Sheet for Schedule J (Form 990)**

▶ Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

OMB No. 1545-0047

**2016**

**Open to Public  
Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53**

**0242652**

**Part I Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (Schedule J, Part II)**

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation [ Ua g _ / 4 fireported Se VVVVVV an prior Form 990	
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation					
Seema Paul, Managing Director	(i)	263,517	16,055	104,354	5,775	19,560	409,261	0
	(ii)	0	0	0	0	0	0	0
Jan R Mittan, Chief Philanthropy Officer, New York	(i)	313,539	17,500	2,838	1,877	8,990	344,744	0
	(ii)	0	0	0	0	0	0	0
Lois Quam, Chief Operating Officer (Former)	(i)	219,192	0	472,536	17,535	50	709,313	0
	(ii)	0	0	0	0	0	0	0
Addison Dana, VP and Chief Investment Officer	(i)	248,435	0	2,847	18,000	15,377	284,659	0
	(ii)	0	0	0	0	0	0	0
Lynne Scarlett, Co-Chief External Affairs Officer	(i)	266,411	0	7,452	21,200	5,445	300,508	0
	(ii)	0	0	0	0	0	0	0
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

**SCHEDULE K  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information on Tax-Exempt Bonds**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

▶ Attach to Form 990.

▶ Information about Schedule K (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

**Open to Public Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53-0242652**

**Part I Bond Issues**

	(a) Issuer name	(b) Issuer EIN	(c) CUSIP #	(d) Date issued	(e) Issue price	(f) Description of purpose	(g) Defeased		(h) On behalf of issuer		(i) Pooled financing	
							Yes	No	Yes	No	Yes	No
<b>A</b>	Colorado Educational and Cultural Facilities Authority	84-0896726	19645RPA3	02/01/2012	144,435,000	Convert 2008 TE Bonds		✓		✓		✓
<b>B</b>												
<b>C</b>												
<b>D</b>												

**Part II Proceeds**

		A		B		C		D	
1	Amount of bonds retired . . . . .	21,970,000							
2	Amount of bonds legally defeased . . . . .	0							
3	Total proceeds of issue . . . . .	144,435,000							
4	Gross proceeds in reserve funds . . . . .	0							
5	Capitalized interest from proceeds . . . . .	0							
6	Proceeds in refunding escrows . . . . .	0							
7	Issuance costs from proceeds . . . . .	915,000							
8	Credit enhancement from proceeds . . . . .	0							
9	Working capital expenditures from proceeds . . . . .	0							
10	Capital expenditures from proceeds . . . . .	143,520,000							
11	Other spent proceeds . . . . .	0							
12	Other unspent proceeds . . . . .	0							
13	Year of substantial completion . . . . .	2012							
		Yes	No	Yes	No	Yes	No	Yes	No
14	Were the bonds issued as part of a current refunding issue? . . . . .	✓							
15	Were the bonds issued as part of an advance refunding issue? . . . . .		✓						
16	Has the final allocation of proceeds been made? . . . . .	✓							
17	Does the organization maintain adequate books and records to support the final allocation of proceeds? . . . . .	✓							

**Part III Private Business Use**

		A		B		C		D	
		Yes	No	Yes	No	Yes	No	Yes	No
1	Was the organization a partner in a partnership, or a member of an LLC, which owned property financed by tax-exempt bonds? . . . . .		✓						
2	Are there any lease arrangements that may result in private business use of bond-financed property? . . . . .	✓							

**Part III Private Business Use (Continued)**

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>3a</b> Are there any management or service contracts that may result in private business use of bond-financed property? . . . . .		✓						
<b>b</b> If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside counsel to review any management or service contracts relating to the financed property?								
<b>c</b> Are there any research agreements that may result in private business use of bond-financed property? . . . . .		✓						
<b>d</b> If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property?								
<b>4</b> Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . . . ▶	0.001 %							
<b>5</b> Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . . . ▶	0 %							
<b>6</b> Total of lines 4 and 5 . . . . .	0.001 %							
<b>7</b> Does the bond issue meet the private security or payment test? . . . . .	✓							
<b>8a</b> Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued?		✓						
<b>b</b> If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of . . . . .								
<b>c</b> If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? . . . . .								
<b>9</b> Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? . . . . .	✓							

**Part IV Arbitrage**

	A		B		C		D	
	Yes	No	Yes	No	Yes	No	Yes	No
<b>1</b> Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? . . . . .		✓						
<b>2</b> If "No" to line 1, did the following apply? . . . . .								
<b>a</b> Rebate not due yet? . . . . .		✓						
<b>b</b> Exception to rebate? . . . . .		✓						
<b>c</b> No rebate due? . . . . .		✓						
If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed . . . . .								
<b>3</b> Is the bond issue a variable rate issue? . . . . .	✓							
<b>4a</b> Has the organization or the governmental issuer entered into a qualified hedge with respect to the bond issue? . . . . .		✓						
<b>b</b> Name of provider . . . . .								
<b>c</b> Term of hedge . . . . .								
<b>d</b> Was the hedge superintegrated? . . . . .								
<b>e</b> Was the hedge terminated? . . . . .								





**SCHEDULE M  
(Form 990)**

**Noncash Contributions**

OMB No. 1545-0047

**2016**

**Open to Public  
Inspection**

Department of the Treasury  
Internal Revenue Service

- ▶ **Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.**
- ▶ **Attach to Form 990.**
- ▶ **Information about Schedule M (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

Name of the organization

Employer identification number

**NATURE CONSERVANCY**

**53-0242652**

**Part I Types of Property**

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1				
2				
3				
4				
5				
6	✓	3	12,653	Comparable Sales
7				
8				
9	✓	1573	28,650,223	Avg. Sales Price
10	✓	2	50,224	Appraised Value
11				
12				
13				
14	✓	64	64,651,270	Appraised Value
15	✓	18	14,932,900	Appraised Value
16				
17				
18				
19				
20				
21				
22				
23				
24				
25	✓	2	1,598,813	Comparable Sales
26	✓	205	257,871	Comparable Sales
27				
28				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement . . . . . **29** **60**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period? . . . . .		✓
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? . . . . .	✓	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? . . . . .		✓
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		



**SCHEDULE O  
(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

**Open to Public  
Inspection**

Name of the organization

**NATURE CONSERVANCY**

Employer identification number

**53-0242652**

Form 990, Part VI, Section B, Line 11b - The Form 990 is prepared, based on financial statements audited by PricewaterhouseCoopers, and other internally generated information by the Conservancy's Director of Tax Services. The Form is further reviewed by the Conservancy's Internal Audit Department (which provides independent verification of certain information) and members of Senior Management. As outlined in its charter, the Audit Committee then reviews any significant issues or judgments relating to disclosures in the Conservancy's Form 990. Finally, copies are provided to the full Board of Directors for their comment prior to filing with the IRS.

Form 990, Part VI, Section B, Line 12c - The Nature Conservancy's monitoring and enforcement of its conflicts policy is governed by its Conflict of Interest Standard Operating Procedure ("SOP") which is excerpted as follows: Before engaging in any activity on behalf of the Conservancy, staff must determine (a) whether the activity could give rise to a conflict of interest or the appearance of a conflict of interest, and, if so, (b) whether the conflict can or should be avoided to protect the best interests of the Conservancy. If it is not reasonably possible to avoid a conflict of interest or the appearance of a conflict of interest, or it is not in the Conservancy's best interest to do so, staff must determine appropriate strategies to mitigate and manage the potential adverse consequences of the conflict and obtain approval, as described below, prior to engaging in the activity. A conflict of interest exists when an individual who is responsible for acting in the best interests of the Conservancy has another interest or loyalty that could influence or impair, or may appear to influence or impair, the individual's ability to act in the best interests of the Conservancy. As used throughout the SOP, the terms "conflict" and "conflict of interest" include: 1. actual conflicts of interest; 2. potential conflicts of interest (situations that could become actual conflicts in the future based upon foreseeable events or the passage of time); and 3. perceived conflicts of interest (situations that others could reasonably perceive to be, or have the appearance of, a conflict of interest). Generally, conflicts can arise from relationships between the Conservancy and staff, Board members, trustees and advisors, and the families of all those groups. There are very specific rules regarding who is a "covered person" that are governed, in great part, by the U.S. Internal Revenue Service requirements for public charities. If a conflict of interest is identified which cannot reasonably be avoided or it is not in the best interest of the Conservancy to do so, before proceeding with the proposed activity, review and approval to proceed must be obtained as described in this section. While a request for approval of a proposed course of action is pending or being considered, the transaction or activity cannot proceed. A. Board and Key Employee certifications. All Conservancy Board members and key employees shall annually certify that they have read the Conflicts of Interest Policy and have disclosed all conflicts. B. Supervisor Approval Required. In the case of staff, prior to submission for review and approval to the Conflicts Committee the conflict of interest must be raised to the individual's supervisor and the supervisor must make the determination that he or she (a) wishes to pursue the proposed activity and (b) approves the recommended course of action and proposed mitigation as sufficient. Signature on the Approval form indicates this approval. Regional level approval also is required. C. Conflicts Committee Review Required. The Conflicts Committee reviews and makes determinations about conflicts of interest involving the Conservancy, unless excepted by this SOP. See Conflicts of Interest for the Conflicts Committee charter, meeting schedule and list of Committee members. Staff must submit a Request for Conflicts Committee Approval form to the Conflicts Committee when seeking review and approval. The form should explain why the conflict cannot or should not be avoided and recommend a course of action designed to minimize the conflict's potential adverse consequences. By submitting the form, both the person submitting the form and his/her supervisor (a) are responsible for ensuring that the form makes a thorough disclosure of the relevant information, and (b) are deemed to support and be responsible for the recommended course of action. The appropriate Conservancy attorney may be consulted to assist in analyzing the conflict. Board Members and Trustees should contact the Conservancy's Chief Compliance Officer to request a review by the Conflicts Committee. D. Review by the Audit Committee of the Board of Directors. All conflicts of interest involving a member of the Board of Directors, a Director's family members, a Director's Controlled Entities, or a Substantial Contributor shall be submitted to the Audit Committee of the Board of Directors for review and disposition. Referral to the Audit Committee is made by the General Counsel or Chief Compliance Officer on behalf of the Conflicts Committee along with the recommendation for disposition made by the Conflicts Committee.

Form 990, Part VI, Section B, Line 15 - Review Process for Officer and Key Employee Compensation: The President and Chief Executive Officer's, as well as, members of the Executive Team's performances and compensation are reviewed annually by the Board of Directors. The performance and compensation of all other Key Employees is reviewed annually by their direct supervisor. All compensation amounts are based on information provided by an independent compensation consultant who utilizes comparable data from Form 990's from other organizations and compensation survey's and studies to ensure reasonableness.

Form 990, Part VI, Section C, Line 18 - The Nature Conservancy's governing documents, conflict of interest policy and financial statements are available to the public via our website: [nature.org](http://nature.org).

Form 990, Part VI, Section C, Line 19 - The Nature Conservancy's governing documents, conflict of interest policy and financial statements are available to the public via our website: [nature.org](http://nature.org).

### Supplemental Information (Continued)

Form 990, Part IX, Line 11g - Other Contract and Professional Fees

Form 990, Part XI, Line 9 - Net assets of unconsolidated subsidiaries.

Area with horizontal dashed lines for supplemental information.

## First Program Service Accomplishments Description

---

**Description**

---

pathway." The "business as usual" scenario assumes that humankind carries on as usual, taking insufficient measures to save the planet. This is a dire path. The world warms by 3 degrees Celsius-exceeding recommendations set forth in the Paris agreement; 5 billion people have trouble breathing because of polluted air; 84 percent of fisheries are wiped out; and only 8 percent of lands are protected. Now let's look at the "conservation pathway." Here, the science projects a much better scenario. The planet warms, but not as much. Bad air affects some 1 billion people-much fewer, but still too many. All global fisheries will be sustainable, and double the amount of land will be protected-a much better outcome for biodiversity. At TNC we feel we are morally obligated to do everything we can to help the world shift from "business as usual" to the "conservation pathway." It won't be easy. But we are confident that it can be done. The Nature Conservancy's Role What can TNC do to help put the world on the path to sustainability? Where can we make the biggest difference? What challenges align with our experiences, resources and know-how? These are the questions my colleagues across the organization have focused on over the past year. In the end, working with our scientists, program leaders and volunteers from across the organization, we settled on five priorities-the areas where TNC is best positioned to make a measurable and meaningful impact: Protect Lands and Waters Protecting land and water at scale always has been-and always will be-our bread-and-butter work. It's what brought many of us, including me, to TNC. Now we're also using new tools, like impact capital, to unlock new sources of funding for this work. And we're using strategies like Development by Design to transform the way governments and businesses site, design and operate infrastructure in a way that minimizes environmental harm. We're setting the bar higher than we ever have before. If we do this right, we'll protect more nature in the next five years than we have in the last 66. It's ambitious, but I think we can do it. Tackle Climate Change From fieldwork to federal policy, TNC has long been a leader in tackling climate change. Take, for example, our work protecting forests, from Colorado to Brazil, to sequester more carbon from the atmosphere. We've also worked on restoring ecosystems, like coral reefs and sand dunes, to help people and nature adapt to extreme weather events. And we've been on the ground influencing international climate negotiations. But several years ago, we decided we needed to do even more. That's why we're ramping up efforts to drive smart climate and energy policy. We're using innovative finance to drive large-scale investments in a wide range of nature-based climate solutions. And all 50 of our U.S. state chapters are pursuing bipartisan, practical solutions for a prosperous and cleaner future. Provide Food and Water Sustainably By 2050, demand for food is expected to grow by 55 percent, as more people enter the middle class and transition to protein-rich diets. By working with farmers, ranchers, fishers and water managers, we think it's possible to meet that demand in a climate-smart and environmentally friendly way. In the Amazon, for instance, we're working throughout the production chain to demonstrate how farming and ranching can increase production without clearing more land. And in fisheries around the world, we are applying technology to track and ensure that catches are sustainable, while creating protected areas where fisheries can recover. Build Healthy Cities Urban conservation work is critical to building a more sustainable future. Soon, three-quarters of the world's population will live in cities. And we want city residents to be on nature's side. That's why we're now working in 25 cities around the world to demonstrate how nature can address urban challenges-like stormwater runoff, air pollution and the heat island effect-in a cost-effective way. We want to show decision-makers, from city hall to local businesses, that nature is key to building sustainable, flourishing cities. Connect Nature and People The Nature Conservancy has always been known for our pragmatic, inclusive style of conservation. We're proud of the partnerships we've built with businesses, governments, indigenous peoples and local communities. But we need even more people on our side. From expanding our work with the health and development sectors to engaging a greater diversity of people in our work, we're ramping up our efforts to help more people understand the many ways nature improves our lives. One Conservancy To achieve the goals associated with these priorities, we are aligning our globally dispersed organization behind them. The stakes are so high that we have no choice but to ask each operating unit to make its maximum contribution to these priorities. We're coming together as never before to move ahead as one team. This is what gives me great optimism as we face the challenges ahead. What follows in these pages is a glimpse at actions we've proudly achieved in the past year toward these five priorities. It's just a sampling of the hundreds of ongoing projects in the 72 countries where we work. We're also giving you a look into the future at a handful of efforts that are just off the drawing board. We want you to see the continuity of what we're accomplishing now and how we want to push the envelope going forward. As supporters of our work, you are at the vanguard of moving beyond "business as usual" to a transformative "conservation pathway," where we can truly achieve our mission to protect the lands and waters on which all life depends.

**Second Program Service Accomplishments Description****Description**

Argentina: After four years of negotiations, The Conservancy helped close the nation's second conservation easement, a precedent-setting legal agreement that will ensure the conservation of 99,000 acres in the Somuncura Plateau, a conservation priority nestled in Patagonia's iconic grasslands. Easements are a particularly good fit for Patagonia, where nearly 80 percent of the land is privately owned. The Conservancy estimates that with appropriate incentives, conservation easements could help protect 1.5 million acres there over the next five years. Wyoming: The Nature Conservancy and a broad coalition of partners finalized one of the largest voluntary conservation agreements in recent history. More than 15 years in the making, the agreement implements a conservation strategy across 13.2 million acres in Wyoming's Thunder Basin and northward into Montana. Tackle Climate Change Efforts to implement cost-effective natural climate solutions, including reforestation and avoided deforestation, can deliver more than one-third of the needed greenhouse gas emission reductions required by 2030. And by driving policy changes, we can accelerate our transition to a clean energy future. New York: The Conservancy entered into a precedent-setting agreement with the city of Albany to participate in the Working Woodlands carbon market program, which provides carbon credits, in the form of cash payments, for landowners to take steps to protect and manage their forests in order to store carbon and reduce greenhouse gas emissions. By committing to formal protections for its watershed, the city will keep the landscape intact, improve forest health and protect its drinking water supply for future generations. This transaction helps mitigate climate change, as well as achieve land and water protection goals, and is replicable throughout New York and other states. Mexico: The Nature Conservancy has joined with Swiss Re, a leading global reinsurance company, and hotel owners on Mexico's Mayan Riviera to launch a first-of-its-kind pilot to insure the coral reefs that protect the tourism-dependent coast between Cancun and Tulum. The pilot demonstrates how to insure coastal natural ecosystems and offers an associated source of funding for ongoing reef protection and repair. A large hurricane would trigger near-immediate payouts. By having the money arrive quickly, reef repairs could begin sooner. Alaska: The Conservancy secured the sale and permanent retirement of the 62,000-acre Bering River coal field in a groundbreaking transaction that also ensures forest protections and long-term income for an Alaska Native community. The transaction illustrates how land can be managed in a way that yields both financial and environmental benefits. Indonesia: In East Kalimantan's Berau District—a region nearly the size of Belize—the government of Indonesia and TNC are partners in the Berau forest carbon program. Through Communities Inspiring Actions for Change (SIGAP in Indonesian), TNC is helping East Kalimantan communities gain rights to access and manage their forests, formulate green development plans, develop forest-friendly livelihoods and secure additional financial support. Most recently the NetHope 2017 Device Challenge (funded by Google.org) is delivering 1,700 smartphones to 100 villages in East Kalimantan and training villagers to use our SIGAP app to help them protect their forests and improve their lives through the power of technology. Provide Food & Water Sustainably To provide the food and water people need without sacrificing the environment, we are working with farmers, ranchers, fishers and water managers to create sustainable supplies, reduce negative environmental impacts, promote economic growth and green supply chains, and create policies that enable sustainability. Hawaii: Capping a 17-year effort, TNC provided scientific data and other critical support to help the community secure a 10-year marine reserve at Ka'upulehu, on the North Kona Coast of Hawaii, to restore abundance to a once thriving fishery, the first such community-created marine reserve in the state. Colorado: The Nature Conservancy is contracting with the Grand Valley Water Users Association to keep 3,200 acre-feet of water (about a billion gallons) in the Colorado River. The association is contracting, in turn, with individual farmers and ranchers to forgo irrigation in return for financial compensation. The project's participants are following approximately 1,250 acres for up to two years, allowing much-needed flows to remain in the river to provide systemwide benefits, including environmental flow improvements for two endangered fish species. Latin America: The Nature Conservancy and partners created three new water funds in Cartagena, Colombia; Santa Marta and Cienaga, Colombia; and Guatemala City. Water funds are mechanisms that incentivize urban water users to fund conservation actions upstream in the watershed to ensure reliable flows of clean water downstream. Thus far, TNC, as part of the Latin America Water Funds Partnership, has helped create 23 water funds, conserving nearly 300,000 hectares with improved environmental management on an additional 1.6 million hectares, with more than 200 private and public partners. Washington A new agreement with the Hoh River Trust gives TNC ownership of more than 10,000 acres of vital habitat for restoration and renewal in the Hoh River Valley in the Olympic rainforest. Connecting the mountains of Olympic National Park to the sea, the mossy Hoh River is among Washington's most iconic places. Clear and undammed, the river hosts one of the healthiest wild salmon runs in the lower 48 states.

**Third Program Service Accomplishments Description****Description**

Africa: As our first project in this African nation, TNC is working with others to establish a water fund in Cape Town, a city in the grip of drought. A primary culprit is thirsty, non-native, ornamental plants that are sucking the watershed dry. Removal of these invasive species also can be a job creator for underserved urban communities. Connecticut: In collaboration with local partners, TNC has embarked on a community greening effort in Bridgeport's East Side neighborhood that includes developing green stormwater infrastructure, planting trees and engaging volunteers in stewardship of parks and other natural areas. The Eco-Urban Assessment model, which informed TNC's decision to work in the East Side, is now being replicated in other cities in Connecticut and is guiding the chapter to other neighborhoods in Bridgeport. Connect People and Nature To create a world where people and nature thrive will require paradigm-shifting strategies that change how people value nature. We need more people to understand the critical role nature plays in our lives and, in response, more people will be inspired to step up and do what they can to save nature. China: The Nature Conservancy in China is leading the organization in its digital outreach to raise public awareness and education in support of nature. Among its successful campaigns has been the joint outreach with United Nations Environment and the International Fund for Animal Welfare for World Wildlife Day 2017 where TNC collaborated with more than 30 celebrities to reach at least half a billion people in China. Illinois: The Conservancy is connecting people to nature in Chicago's diverse communities through volunteerism. Across 1,604 acres of natural areas at 70 sites within the city, TNC partnered with the Chicago Park District to expand volunteer opportunities by hosting roughly 400 workdays last year. USA: Corporate engagement provided expanded outreach opportunities, including with Lowe's to catalyze school garden builds and revitalizations in more than 50 schools in underserved communities across the country; with PepsiCo's Recycle for Nature campaign to protect drinking water through recycling and save at least 1.2 billion gallons of water over five years; and with some 80 brewers in 25 states, from Deschutes to Dogfish Head, through OktoberForest, a campaign to raise awareness and support healthy forests and clean water. Africa: Africa's Great Lakes hold one-third of the world's surface fresh water. The Nature Conservancy spearheaded the African Great Lakes Conference, an unprecedented gathering on the Ugandan shores of Lake Victoria, bringing together those who best understand the challenges these seven major lakes face with those who can put into practice activities to lessen those threats. Critical to the conference's success was a collaboration with TNC's North American Great Lakes team.

Name Of Foreign Country

---

**Name**

---

Australia  
Bahamas  
Bolivia  
Solomon Islands  
China  
Chile  
Colombia  
Costa Rica  
Dominican Republic  
Ecuador  
Grenada  
Germany  
Guatemala  
Hong Kong  
Honduras  
Indonesia  
Jamaica  
Kenya  
Mongolia  
Mexico  
Nicaragua  
New Zealand  
Peru  
Panama  
Papua-New Guinea  
Palau  
Tanzania  
United Kingdom (England, Northern Ireland, Scotland, and Wales)  
Venezuela  
Zambia



States Where Copy Of Return Is Filed

States

AK

AL

AR

AZ

CA

CT

DC

DE

FL

GA

GU

HI

IA

ID

IL

IN

KS

KY

LA

MA

MD

ME

MI

MN

MO

MS

MT

NC

ND

NE

NH

NJ

NM

NV

NY

OH

OK

OR

---

PA

---

PR

---

RI

---

SC

---

SD

---

TN

---

TX

---

UT

---

VA

---

VI

---

VT

---

WA

---

WI

---

WV

---

WY

---

## Contractor Compensation

Name and address:	Description Of Services	Compensation
GiveBridge 489 Queen Steet East Suite 301 Toronto, Ontario M5A1V1 Canada	Professional Fundraiser	5,705,967
Precision Dialogue Direct Inc 5501 West Grand Avenue Chicago, IL 60639	Communications and Marketing	2,709,096
Dialogue Direct Inc 3 East Avenue 4th Floor New York, NY 10016	Professional Fundraising Services	5,668,269
True North Inc 630 Third Avenue New York, NY 10017	Professional Fundraising Counsel	3,100,666
Cornerstone Partners 1900 Arlington Boulevard Charlottesville, VA 22903	Investment Management Services	2,426,760
<b>Total:</b>		<b>19,610,758</b>

**SCHEDULE R  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

Name of the organization

**NATURE CONSERVANCY**

**Related Organizations and Unrelated Partnerships**

- ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
- ▶ Attach to Form 990.
- ▶ Information about Schedule R (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2016**

**Open to Public  
Inspection**

Employer identification number

**53-0242652**

**Part I Identification of Disregarded Entities.** Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1) Woodland Development Company LLC (55-0807256) c/o The Nature Conservancy 4245 North Fairfax Drive, Arlington, VA 22203	Holds Title to Conservation Real Estate in Chile	Chile	0	5,104,621	N/A
(2) TNC China LLC (26-4484383) 4245 N Fairfax Drive, Arlington, VA 22203	Environmental Services, Consulting, Research and	DE	-15,145	-5,428	N/A
(3) The Nature Conservancy in Europe (53-0242652) c/o Nabu Charitestr 3, Berlin D10117, Germany	Conservation Activities in the European Union	Germany	97,401	11,962,217	N/A
(4) TNC Boreas LLC (53-0242652) 195 New Karner Road, Albany, NY 12205	Conservation activities in the Adirondacks	NY	0	0	N/A
(5) TNC Palmyra Logistics LLC (45-4535564) c/o The Nature Conservancy 923 Nuuanu Avenue, Honolulu, HI 96817	Transportation to and from Paymyra Atoll	HI	0	0	N/A
(6) Fortin Chacabuco LLC (53-0242652) 4245 North Fairfax Drive, Arlington, VA 22203	Hold title to conservation related assets in Argentina	DE	-840,665	1,501,409	N/A

**Part II Identification of Related Tax-Exempt Organizations.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) The Nature Conservancy do Brasil Sig Quadra 01 Lote 985 A 1005 Sala Ed Centro Emp Parque 232 A 235	Conservation activities in Brazil	Brazil			N/A		
(2) The Nature Conservancy of California (20-5797732) 201 Mission Street 4th Floor, San Francisco, CA 94105	Applicant for public funding for	CA	501(c)(3)	509(a)(1)	N/A		
(3) The Nature Conservancy Limited (Australia) 245 Riverside Drive, West End, Queensland QLD 4101, Australia	Conservation Activities in Australia	Australia			N/A		
(4) The Nature Conservancy of Venezuela Ave Francisco de Miranda Urb Los Palos Grandes Edif Tecoteca Piso	Conservation activities in Venezuela	Venezuela			N/A		
(5) Conservation Farms & Ranches (27-0038237) 201 Mission Street 4th Floor, San Francisco, CA 94105	Manages agricultural properties with wildlife	CA	501(c)(3)	509(a)(1) Type I	N/A		
(6) Ecological Trust Fund of Panama (31-1656561) 4245 N Fairfax Drive, Arlington, VA 22203	Financing conservation of natural	VA	501(c)(4)		N/A		
(7) (Continued on Schedule R, Part VII, Statement 1)							

**Part III Identification of Related Organizations Taxable as a Partnership.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) PT Putri Naga Komodo LLC JI Pura Segara Pelabuhan Raya B	Collaborative Management of Komodo	Indonesia	N/A	Related	0	6,752		✓		✓		60%
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												

**Part IV Identification of Related Organizations Taxable as a Corporation or Trust.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No
(1) Montark Inc (13-3386301) c/o McGlaudrey LLP 1185 Avenue of the Americas, N	Holds title to conservation	NY	N/A	C	0	0	100%	✓	
(2) The Nature Conservancy of Montana (51-022831) 4245 North Fairfax Drive, Arlington, VA 22203	Conservation activities in Montana	MT	N/A	C	0	0	100%	✓	
(3) The Nature Conservancy of New Mexico (91-1841) 212 E Marcy Street, Santa Fe, NM 87501	Conservation activities in New Mexico	NM	N/A	C	0	0	100%	✓	
(4) The Nature Conservancy of Connecticut (06-6070) 55 High Street, Middletown, CT 06457	Conservation activities in Connecticut	CT	N/A	C	0	0	100%	✓	
(5) Charitable Remainder Trusts (428) c/o The Nature 4245 North Fairfax Drive, Arlington, VA 22203	Charitable Trust	VA	N/A	T					
(6) TNC Eco-Conservation Consulting (Beijing) Co L B4-2 Qijiayuan Diplomatic Compound No 9 Jianwai D	Conservation Activities in China	China	N/A	C	155,334	3,749,385	100%	✓	
(7) (Continued on Schedule R, Part VII, Statement 2)									

**Part V Transactions With Related Organizations.** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

**Note:** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

	Yes	No
<b>1</b> During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?		
<b>a</b> Receipt of <b>(i)</b> interest, <b>(ii)</b> annuities, <b>(iii)</b> royalties, or <b>(iv)</b> rent from a controlled entity . . . . .		✓
<b>b</b> Gift, grant, or capital contribution to related organization(s) . . . . .		✓
<b>c</b> Gift, grant, or capital contribution from related organization(s) . . . . .		✓
<b>d</b> Loans or loan guarantees to or for related organization(s) . . . . .		✓
<b>e</b> Loans or loan guarantees by related organization(s) . . . . .		✓
<b>f</b> Dividends from related organization(s) . . . . .		✓
<b>g</b> Sale of assets to related organization(s) . . . . .		✓
<b>h</b> Purchase of assets from related organization(s) . . . . .		✓
<b>i</b> Exchange of assets with related organization(s) . . . . .		✓
<b>j</b> Lease of facilities, equipment, or other assets to related organization(s) . . . . .		✓
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s) . . . . .		✓
<b>l</b> Performance of services or membership or fundraising solicitations for related organization(s) . . . . .		✓
<b>m</b> Performance of services or membership or fundraising solicitations by related organization(s) . . . . .		✓
<b>n</b> Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) . . . . .		✓
<b>o</b> Sharing of paid employees with related organization(s) . . . . .		✓
<b>p</b> Reimbursement paid to related organization(s) for expenses . . . . .		✓
<b>q</b> Reimbursement paid by related organization(s) for expenses . . . . .		✓
<b>r</b> Other transfer of cash or property to related organization(s) . . . . .		✓
<b>s</b> Other transfer of cash or property from related organization(s) . . . . .		✓

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

**Part VI** **Unrelated Organizations Taxable as a Partnership.** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1) .....													
(2) .....													
(3) .....													
(4) .....													
(5) .....													
(6) .....													
(7) .....													
(8) .....													
(9) .....													
(10) .....													
(11) .....													
(12) .....													
(13) .....													
(14) .....													
(15) .....													
(16) .....													

**Part VII** **Supplemental Information.**

Provide additional information for responses to questions on Schedule R. See Instructions.

Lined area for supplemental information.



## Description of Identification of Related Tax-Exempt Organizations

---

**Name and EIN** Fundacion The Nature Conservancy of Panama  
**Address** Clayton Ciudad del Saber Calle Principal Casa 353 A/B  
Panama City, Panama, Panama  
**Primary activities** Conservation activities in Panama  
**State or foreign country** Panama  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

---

**Name and EIN** The Nature Conservancy Action Fund (54-1549668)  
**Address** 4245 N Fairfax Drive  
Arlington, VA 22203  
**Primary activities** Advocating for public policies which guarantee the protection of the earth's environment  
**State or foreign country** VA  
**Exempt code section** 501(c)(4)  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

---

**Name and EIN** TNC Conservacion de la Naturaleza  
**Address** Rio San Angel 9 Colonia Guadalupe Inn Delegation Alvar Obregon  
Mexico City, Distrito Federal 01020, Mexico  
**Primary activities** Conservation activities in Mexico  
**State or foreign country** Mexico  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

---

**Name and EIN** TNC Canada  
**Address** 250 City Centre Avenue Suite 506  
Ottawa, ON K1R 6K7, Canada  
**Primary activities** Conservation activities in Canada  
**State or foreign country** Canada  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

---

**Name and EIN** TNC of Japan  
**Address** 2-5-1 Kita-Aoyama Minato-Ku  
Tokyo 107-8077, Japan  
**Primary activities** Conservation Activities in Japan  
**State or foreign country** Japan  
**Exempt code section** 501(c)(3)  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

---

**Name and EIN** TNC UK Foundation Limited  
**Address** 10 Queen Street Place  
London EC4R 1BE, United Kingdom (England, Northern Ireland, Scotland, and Wales)  
**Primary activities** Conservation Activities in the UK

## Schedule R, Part VII, Statement 1

## NATURE CONSERVANCY

**State or foreign country** United Kingdom (England, Northern Ireland, Scotland, and Wales)  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

**Name and EIN** Yayasan Konservasi Alam Nusantara  
**Address** Jl Iskandarsyah Raya No 66C Kebayoran Baru  
 Jakarta Selatan, Indonesia 12160, Indonesia  
**Primary activities** Conservation activities in Indonesia  
**State or foreign country** Indonesia  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

**Name and EIN** Loisaba Community Trust  
**Address** c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO  
 Nairobi, Kenya  
**Primary activities** Conservation Activities in Kenya  
**State or foreign country** Kenya  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?** No

**Name and EIN** Nature Conservation Water Fund Pty Ltd  
**Address** 491 Smollett Street  
 Albury, NSW 2640, Australia  
**Primary activities** Water Conservation in Australia  
**State or foreign country** Australia  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

**Name and EIN** The Nature Conservancy Hong Kong Foundatin Limited  
**Address** 2107 Prosperity Millennia Plaza 663 Kings Road North Point  
 Hong Kong, Hong Kong  
**Primary activities** Conservation Activities in Hong Kong  
**State or foreign country** Hong Kong  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

**Name and EIN** New Zealand Trust  
**Address** 50 Customhouse Quay Wellington Central  
 Wellington, New Zealand  
**Primary activities** Conservation Activities in New Zealand  
**State or foreign country** New Zealand  
**Exempt code section**  
**Public charity status**  
**Direct controlling entity** N/A  
**512(b)(13) controlled organization?**

**Name and EIN** The Nature Conservancy Trust  
**Address** 50 Customhouse Quay Wellington Central  
 Wellington, New Zealand

**Schedule R, Part VII, Statement 1**

**NATURE CONSERVANCY**

<b>Primary activities</b>	Conservation Activities in New Zealand
<b>State or foreign country</b>	New Zealand
<b>Exempt code section</b>	
<b>Public charity status</b>	
<b>Direct controlling entity</b>	N/A
<b>512(b)(13) controlled organization?</b>	

---

## Description of Related Organizations Taxable as a Corporation or Trust

		Share of total income	Share of end- of-year assets	Percentage Controlled ownership
<b>Name and EIN</b>	Colcheccio Limited	0	67,120	100%
<b>Address</b>	c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi, Kenya			
<b>Primary activity</b>	Conservatin Activities in Kenya			
<b>State or foreign country</b>	Kenya			
<b>Direct controlling entity</b>	Loisaba Community Trust			
<b>Type of entity</b>	C			
<b>Name and EIN</b>	Oryx Limited	725,890	959,926	100%
<b>Address</b>	c/o TNC Bella Villa Brookside Grove PO Box 19738 00100GPO Nairobi, Kenya			
<b>Primary activity</b>	Conservation activities in Kenya			
<b>State or foreign country</b>	Kenya			
<b>Direct controlling entity</b>	Loisaba Community Trust			
<b>Type of entity</b>	C			
<b>Name and EIN</b>	Green Stormwater Solutions Inc (29-2446553)	0	475	100%Yes
<b>Address</b>	4245 North Fairfax Drive Suite 100 Arlington, VA 22203			
<b>Primary activity</b>	Stormwater Retention in the District of Columbia			
<b>State or foreign country</b>	DC			
<b>Direct controlling entity</b>	N/A			
<b>Type of entity</b>	C			